CONTINUING DISCLOSURE REPORT

For the year ended December 31, 2019



Longmont has become the first city along the Front Range to implement a renewable vehicle fuel project. Biogas produced at the City's wastewater treatment plant is transformed into renewable natural gas that powers 11 collection trucks, reducing annual greenhouse gas emissions by about 1,000 metric tons of carbon dioxide equivalents. This project was funded primarily from proceeds of the 2015 Enterprise Wastewater Revenue Bonds.



TONGMONT COLORADO

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CITY OF LONGMONT | Finance Department

September 27, 2020

In connection with the issuance of municipal securities, the City of Longmont has agreed to provide certain continuing disclosure for the benefit of the holders of such securities. The commitments to provide such disclosure, commonly referred to as "continuing disclosure undertakings", have been undertaken in conformity with the requirements established by Rule 15c2-12 (the Rule) under the Securities Exchange Act of 1934. The Rule was in effect at the time of the issuance of the securities, and references to the Rule in this report are to Rule 15c2-12 in effect at the time of execution and delivery of each continuing disclosure undertaking. This report is meant to supplement and complement information found within the City of Longmont's 2019 Comprehensive Annual Financial Report (CAFR) and is not intended to be viewed as a fully inclusive compliance document.

The City of Longmont reaffirms its commitment to provide, on an annual basis, secondary market disclosure in conformity with the continuing disclosure undertakings entered into in connection with the primary offering of its municipal securities. Specifically, the City continues to meet its obligation to provide to the Municipal Securities Rulemaking Board, through its single centralized repository, annual financial information and operating data identified in its continuing disclosure undertakings and remains alert to the requirement that the City make timely notice of identified material events.

The Continuing Disclosure Report is delivered by the City for the benefit of the holders and beneficial owners of these and other outstanding obligations of the City and the Continuing Disclosure Report is available at: www.emma.msrb.org or at the City's website at www.longmontcolorado.gov.

Sincerely,

James M. Golden

Chief Financial Officer

City of Longmont

Reporting of Significant Events

As of December 31, 2019 the City of Longmont had outstanding four different types of obligations: Sales & Use Tax Revenue bonds, Enterprise Revenue Bonds, Loans and Certificates of Participation. Information related to the disclosures made by the City can be found at the City's disclosure portal, also known as EMMA – Electronic Municipal Market Access, at www.emma.msrb.org.

Subsequent Events

On May 7, 2020 the City of Longmont issued \$6,670,000 of Enterprise Wastewater Revenue Refunding Bonds, Series 2020.

Statistical Disclosure

This Continuing Disclosure Report reflects each debt structure outstanding as of December 31, 2019 requiring annual reporting: (1) Sales and Use Tax Revenue Bonds (2) Enterprise Revenue Bonds (3) Certificates of Participation.

In addition, the City of Longmont, acting principally through an enterprise of the City, occasionally enters into loan and note agreements, the most significant of which is an issue with the Colorado Water Resources and Power Development Authority.

This Continuing Disclosure Report is delivered by the City for the benefit of the holders and beneficial owners of Longmont obligations and is available at: www.emma.msrb.org or at the City's website at www.longmontcolorado.gov.

The Table of Contents outlines each bond issue along with relevant tables as listed in the exhibit to the Continuing Disclosure Certificate(s) of each issue.

Summarized below is a listing, including the CUSIP 6-digit issuer number, of all obligations outstanding by type as of December 31, 2019.

Sales & Use Tax Revenue Bonds

Open Space Revenue Refunding Bonds, Series 2010A and Series 2010B – CUSIP #543103 Open Space Revenue Refunding Bonds, Series 2018 – CUSIP #543103 Sales and Use Tax Revenue Bonds, Series 2019 – CUSIP #543103

Enterprise Bonds

Electric and Broadband Utility Enterprise Revenue Bonds, Series 2014 – CUSIP #543097 Electric and Broadband Utility Enterprise Revenue Bonds, Series 2017 – CUSIP #543097

Wastewater Revenue Refunding Bonds, Series 2010B - CUSIP #543098

Wastewater Revenue Refunding Bonds, Series 2013 – CUSIP #543098

Storm Drainage Revenue Bonds, Series 2014 – CUSIP #54310P

Wastewater Enterprise Revenue Bonds, Series 2015 – CUSIP #543098

Storm Drainage Revenue Refunding Bonds, Series 2016 – CUSIP #54310P

Certificates of Participation

Certificates of Participation, Series 2014A and Series 2014B – CUSIP #543096

Open Space

Revenue Refunding Bonds

Series 2010A & Series 2010B

(CUSIP #543103)

Historical Pledged Revenues and Pro-Forma Debt Service Coverage

| | Open Space Sales Maximum Annual | | |
|------|---------------------------------|-----------------------|-----------|
| | and Use Tax | Debt Service on the | Pro-Forma |
| Year | Revenues (1) | 2010 & 2018 Bonds (2) | Coverage |
| 2005 | \$2,727,251 | \$2,268,205 | 1.20 |
| 2006 | 2,799,861 | 2,268,205 | 1.23 |
| 2007 | 2,853,231 | 2,268,205 | 1.26 |
| 2008 | 2,816,039 | 2,268,205 | 1.24 |
| 2009 | 2,606,718 | 2,268,205 | 1.15 |
| 2010 | 2,722,178 | 2,268,205 | 1.20 |
| 2011 | 2,882,395 | 2,268,205 | 1.27 |
| 2012 | 3,010,578 | 2,236,214 | 1.35 |
| 2013 | 3,195,124 | 2,218,314 | 1.44 |
| 2014 | 3,436,196 | 2,205,314 | 1.56 |
| 2015 | 3,537,857 | 2,187,114 | 1.62 |
| 2016 | 3,776,469 | 2,168,814 | 1.74 |
| 2017 | 4,156,190 | 2,145,414 | 1.94 |
| 2018 | 4,296,909 | 2,651,973 | 1.62 |
| 2019 | 4,368,325 | 2,651,973 | 1.65 |
| | | | |

⁽¹⁾ Includes only the proceeds on the Open Space Sales and Use Tax. $\,$

⁽²⁾ Represents the Combined Maximum Annual Debt Service on the 2010 and the 2018 Bonds. The City expects to receive a BAB credit in an amount equal to 35% of interest payable on the 2010B Bonds. The BAB credit has not been subtracted from the amounts shown.

Annual History of Pledged Sales and Use Tax Collections

| | Open Space | Percent | Open Space | Percent | Total City | Percent |
|------|---------------|------------|-------------|------------|-----------------|------------|
| | Sales Tax | Increase | Use Tax | Increase | Sales & Use | Increase |
| Year | Collections | (Decrease) | Collections | (Decrease) | Tax Collections | (Decrease) |
| 2005 | \$2,151,677 | | \$575,573 | | \$2,727,250 | |
| 2006 | 2,267,867 | 5.40 % | 531,994 | (7.57) % | 2,799,861 | 2.66 % |
| 2007 | 2,409,631 | 6.25 % | 443,600 | (16.62) % | 2,853,231 | 1.91 % |
| 2008 | 2,385,798 | (0.99) % | 430,241 | (3.01) % | 2,816,039 | (1.30) % |
| 2009 | 2,260,388 | (5.26) % | 346,330 | (19.50) % | 2,606,718 | (7.43) % |
| 2010 | 2,336,822 | 3.38 % | 385,356 | 11.27 % | 2,722,178 | 4.43 % |
| 2011 | 2,449,451 | 4.82 % | 432,944 | 12.35 % | 2,882,395 | 5.89 % |
| 2012 | 2,526,923 | 3.16 % | 483,655 | 11.71 % | 3,010,578 | 4.45 % |
| 2013 | 2,685,133 | 6.26 % | 509,991 | 5.45 % | 3,195,124 | 6.13 % |
| 2014 | 2,866,270 | 6.75 % | 569,926 | 11.75 % | 3,436,196 | 7.55 % |
| 2015 | 2,907,789 | 1.45 % | 630,068 | 10.55 % | 3,537,857 | 2.96 % |
| 2016 | 3,105,706 | 6.81 % | 670,763 | 6.46 % | 3,776,469 | 6.74 % |
| 2017 | 3,377,230 | 8.74 % | 778,960 | 16.13 % | 4,156,190 | 10.05 % |
| 2018 | 3,488,421 | 3.29 % | 808,489 | 3.79 % | 4,296,909 | 3.39 % |
| 2019 | 3,625,292 | 3.92 % | 743,033 | (8.10) % | 4,368,325 | 1.66 % |
| 2020 | 1,405,933 (1) | - | 235,767 (1) | - | 1,641,700 | (1) |

⁽¹⁾ Includes collections through 6/30/20 (for sales made in January through May).

This amount represents a 0.6% decrease below collections for the same period in 2019.

Summary of Revenues, Expenditures and Changes in Fund Balance - Open Space Fund

| | 201 | 5 | 2016 | | 2017 | | 2018 | 20 |)19 |
|---------------------------------------|--------|---------|-----------------|----|-----------|----|-------------|------|-----------|
| REVENUE | | | | | | | | | |
| Taxes(1) | \$ 3,5 | 37,857 | \$ 3,776,469 | \$ | 4,156,190 | \$ | 4,296,909 | \$4 | ,368,325 |
| Intergovernmental | 8 | 77,493 | 658,274 | | 2,677,164 | | 828,734 | | 182,701 |
| Investment income | | 31,122 | 43,647 | | 54,592 | | 234,579 | | 267,404 |
| Developer Participation | | - | - | | - | | - | | 439,094 |
| Miscellaneous income | 2 | 02,309 | 61,511 | | 73,413 | | 558,844 | | 178,137 |
| Total revenue | 4,6 | 48,781 | 4,539,901 | | 6,961,359 | | 5,919,066 | 5 | ,435,661 |
| EXPENDITURES | | | | | | | | | |
| Current | | | | | | | | | |
| Culture and recreation | 1,4 | 99,466 | 1,433,404 | | 829,967 | | 1,262,023 | 1 | ,051,055 |
| Capital Outlay | | | | | 2,589,160 | | 8,987,025 | 7 | ,229,315 |
| Debt Service | | | | | | | | | |
| Bond principal retired | 1,1 | 65,000 | 1,170,000 | | 1,170,000 | | 1,185,000 | 1 | ,400,000 |
| Interest and fiscal charges | 1,0 | 22,114 | 998,814 | | 975,414 | | 940,314 | 1 | ,247,621 |
| Total Expenditures | 3,6 | 86,580 | 3,602,218 | | 5,564,541 | | 12,374,362 | 10 | ,927,991 |
| EXCESS OF REVENUE OVER | | | | | | | | | |
| (UNDER) EXPENDITURES | 9 | 62,201 | 937,683 | | 1,396,818 | | (6,455,296) | (5 | ,492,330) |
| OTHER FINANCING SOURCES (uses) | | | | | | | | | |
| Transfers in: | | | | | | | | | |
| Self Insurance Fund | | - | 77,400 | | - | | - | | - |
| Transfers out: | | | | | | | | | |
| Art in public places fund | | (3,407) | (8) | | - | | - | | (4,629) |
| General Fund | | (305) | (41) | | (364) | | (270) | | (5,887) |
| Fleet Fund | | - | (24,500) | | - | | - | | (50,602) |
| Issuance of long-term debt | | - | - | | - | | 8,150,000 | | - |
| Premium on issuance of long-term debt | | - | - | | - | | 329,749 | | - |
| Total other financing sources (uses) | | (3,712) | 52,851 | | (364) | | 8,479,479 | | (61,118) |
| Net Changes in Fund Balance | 9 | 58,489 | 990,534 | | 1,396,454 | | 2,024,183 | (5 | ,553,448) |
| FUND BALANCE, January 1 | 6,2 | 87,962 | 7,246,451 | _ | 8,236,985 | _ | 9,633,439 | 11 | ,657,622 |
| FUND BALANCE, December 31 | \$ 7,2 | 46,451 | \$ 8,236,985 | \$ | 9,633,439 | \$ | 11,657,622 | \$ 6 | ,104,174 |

⁽¹⁾ Represents the Open Space Sales and Use Tax revenues.

Open Space Fund - Budget to Actual Comparison

| | Final Budget 2019 | Actual through 6/30/19 (1) | Amended Budget 2020 | Actual through 6/30/20 (1) |
|--|-------------------------|----------------------------|---------------------------|----------------------------------|
| REVENUES | | | | |
| Sales tax | \$ 3,558,273 | \$ 1,373,279 | \$ 3,718,714 | \$ 1,405,933 |
| Use tax | 773,235 | 279,071 | 771,813 | 235,767 |
| Developer Participation | 439,093 | 439,094 | - | - |
| Interest income | 13,940 | 115,053 | 80,462 | 54,174 |
| Miscellaneous | 64,179 | 272,545 | 108,819 | 2,556,161 |
| Intergovernmental | 177,957 | 91,286 | 177,957 | |
| Total Revenue | 5,026,677 | 2,570,328 | 4,857,765 | 4,252,035 |
| EXPENDITURES | | | | |
| Open Space Operations | 11,581,145 | 3,462,746 | 6,008,440 | 2,260,069 |
| Debt Service | | | | |
| Interest and fiscal charges | 1,337,621 | 655,614 | 1,140,064 | 570,032 |
| Bond principal retired | 1,400,000 | - | 1,510,000 | - |
| Total Expenditures | 14,318,766 | 4,118,360 | 8,658,504 | 2,830,101 |
| Excess/Deficiency of Revenues Over (Under) Expenditures | (9,292,089) | (1,548,032) | (3,800,739) | 1,421,934 |
| OTHER FINANCING SOURCES (uses) Transfers out | | | | |
| Art in public places fund | (36,285) | - | (31,995) | (12,148) |
| General fund | (5,887) | - | (60,449) | _ |
| Total other financing sources (uses) | (42,172) | | (92,444) | (12,148) |
| Net Change in Fund Balance | (9,334,261) | (1,548,032) | (3,893,183) | 1,409,786 |
| BEGINNING FUND BALANCE, January 1 | 11,657,622 | 11,657,622 | 6,104,174 | 6,104,174 |
| ENDING FUND BALANCE, June 30 | \$ 2,323,361 | \$ 10,109,590 | \$ 2,210,991 | \$ 7,513,960 |

⁽¹⁾ Unaudited, interim information only.

Open Space

Sales and Use Tax Revenue Bonds

Series 2018

(CUSIP #543103)

Historical Pledged Revenues and Pro-Forma Debt Service Coverage

| | Open Space Sales Maximum Annu | | |
|------|-------------------------------|--------------------|-----------|
| | and Use Tax | Debt Service on | Pro-Forma |
| Year | Revenues (1) | the 2018 Bonds (2) | Coverage |
| 2005 | \$2,727,251 | \$2,268,205 | 1.20 |
| 2006 | 2,799,861 | 2,268,205 | 1.23 |
| 2007 | 2,853,231 | 2,268,205 | 1.26 |
| 2008 | 2,816,039 | 2,268,205 | 1.24 |
| 2009 | 2,606,718 | 2,268,205 | 1.15 |
| 2010 | 2,722,178 | 2,268,205 | 1.20 |
| 2011 | 2,882,395 | 2,268,205 | 1.27 |
| 2012 | 3,010,578 | 2,236,214 | 1.35 |
| 2013 | 3,195,124 | 2,218,314 | 1.44 |
| 2014 | 3,436,196 | 2,205,314 | 1.56 |
| 2015 | 3,537,857 | 2,187,114 | 1.62 |
| 2016 | 3,776,469 | 2,168,814 | 1.74 |
| 2017 | 4,156,190 | 2,145,414 | 1.94 |
| 2018 | 4,296,909 | 2,651,973 | 1.62 |
| 2019 | 4,368,325 | 2,651,973 | 1.65 |
| | | | |

⁽¹⁾ Includes only the proceeds on the Open Space Sales and Use Tax.

⁽²⁾ Represents the Combined Maximum Annual Debt Service on the 2010 and the 2018 Bonds. The City expects to receive a BAB credit in an amount equal to 35% of interest payable on the 2010B Bonds. The BAB credit has not been subtracted from the amounts shown.

Annual History of Pledged Sales and Use Tax Collections

| | Open Space | Percent | Open Space | Percent | Total City | Percent |
|------|---------------|------------|-------------|------------|-----------------|------------|
| | Sales Tax | Increase | Use Tax | Increase | Sales & Use | Increase |
| Year | Collections | (Decrease) | Collections | (Decrease) | Tax Collections | (Decrease) |
| 2005 | \$2,151,677 | | \$575,573 | | \$2,727,250 | |
| 2006 | 2,267,867 | 5.40 % | 531,994 | (7.57) % | 2,799,861 | 2.66 % |
| 2007 | 2,409,631 | 6.25 % | 443,600 | (16.62) % | 2,853,231 | 1.91 % |
| 2008 | 2,385,798 | (0.99) % | 430,241 | (3.01) % | 2,816,039 | (1.30) % |
| 2009 | 2,260,388 | (5.26) % | 346,330 | (19.50) % | 2,606,718 | (7.43) % |
| 2010 | 2,336,822 | 3.38 % | 385,356 | 11.27 % | 2,722,178 | 4.43 % |
| 2011 | 2,449,451 | 4.82 % | 432,944 | 12.35 % | 2,882,395 | 5.89 % |
| 2012 | 2,526,923 | 3.16 % | 483,655 | 11.71 % | 3,010,578 | 4.45 % |
| 2013 | 2,685,133 | 6.26 % | 509,991 | 5.45 % | 3,195,124 | 6.13 % |
| 2014 | 2,866,270 | 6.75 % | 569,926 | 11.75 % | 3,436,196 | 7.55 % |
| 2015 | 2,907,789 | 1.45 % | 630,068 | 10.55 % | 3,537,857 | 2.96 % |
| 2016 | 3,105,706 | 6.81 % | 670,763 | 6.46 % | 3,776,469 | 6.74 % |
| 2017 | 3,377,230 | 8.74 % | 778,960 | 16.13 % | 4,156,190 | 10.05 % |
| 2018 | 3,488,421 | 3.29 % | 808,489 | 3.79 % | 4,296,909 | 3.39 % |
| 2019 | 3,625,292 | 3.92 % | 743,033 | (8.10) % | 4,368,325 | 1.66 % |
| 2020 | 1,405,933 (1) | - | 235,767 (1) | - | 1,641,700 | (1) |

⁽¹⁾ Includes collections through 6/30/20 (for sales made in January through May).

This amount represents a 0.6% decrease below collections for the same period in 2019.

Summary of Revenues, Expenditures and Changes in Fund Balance - Open Space Fund

| _ | 2015 | 2016 | 2017 | 2018 | 201 | 9 |
|---------------------------------------|-----------------|-----------------|-----------------|------------------|--------|----------|
| REVENUE | | | | | | |
| Taxes(1) | \$ 3,537,857 | \$ 3,776,469 | \$ 4,156,190 | \$ 4,296,909 | \$4,3 | 68,325 |
| Intergovernmental | 877,493 | 658,274 | 2,677,164 | 828,734 | 1 | 82,701 |
| Investment income | 31,122 | 43,647 | 54,592 | 234,579 | 2 | 67,404 |
| Developer Participation | - | - | - | - | 4 | 39,094 |
| Miscellaneous income | 202,309 | 61,511 | 73,413 | 558,844 | 1 | 78,137 |
| Total revenue | 4,648,781 | 4,539,901 | 6,961,359 | 5,919,066 | 5,4 | 35,661 |
| EXPENDITURES | | | | | | |
| Current | | | | | | |
| Culture and recreation | 1,499,466 | 1,433,404 | 829,967 | 1,262,023 | 1,0 | 51,055 |
| Capital Outlay | | | 2,589,160 | 8,987,025 | 7,2 | 29,315 |
| Debt Service | | | | | | |
| Bond principal retired | 1,165,000 | 1,170,000 | 1,170,000 | 1,185,000 | 1,4 | 00,000 |
| Interest and fiscal charges | 1,022,114 | 998,814 | 975,414 | 940,314 | 1,2 | 47,621 |
| Total Expenditures | 3,686,580 | 3,602,218 | 5,564,541 | 12,374,362 | 10,9 | 27,991 |
| EXCESS OF REVENUE OVER | | | | | | |
| (UNDER) EXPENDITURES | 962,201 | 937,683 | 1,396,818 | (6,455,296) | (5,4 | 92,330) |
| OTHER FINANCING SOURCES (uses) | | | | | | |
| Transfers in: | | | | | | |
| Self Insurance Fund | - | 77,400 | - | - | | - |
| Transfers out: | | | | | | |
| Art in public places fund | (3,407) | (8) | - | - | | (4,629) |
| General Fund | (305) | (41) | (364) | (270) | | (5,887) |
| Fleet Fund | - | (24,500) | - | - | (| (50,602) |
| Issuance of long-term debt | - | - | - | 8,150,000 | | - |
| Premium on issuance of long-term debt | - | - | - | 329,749 | | - |
| Total other financing sources (uses) | (3,712) | 52,851 | (364) | 8,479,479 | (| (61,118) |
| Net Changes in Fund Balance | 958,489 | 990,534 | 1,396,454 | 2,024,183 | (5,5 | 53,448) |
| FUND BALANCE, January 1 | 6,287,962 | 7,246,451 | 8,236,985 | 9,633,439 | 11,6 | 57,622 |
| FUND BALANCE, December 31 | \$ 7,246,451 | \$ 8,236,985 | \$ 9,633,439 | \$ 11,657,622 | \$ 6,1 | 04,174 |

⁽¹⁾ Represents the Open Space Sales and Use Tax revenues.

Open Space Fund - Budget to Actual Comparison

| | Final Budget 2019 | Actual through 6/30/19 (1) | Amended Budget 2020 | Actual through 6/30/20 (1) |
|--|-------------------------|----------------------------|---------------------------|----------------------------|
| REVENUES | | | | |
| Sales tax | \$ 3,558,273 | \$ 1,373,279 | \$ 3,718,714 | \$ 1,405,933 |
| Use tax | 773,235 | 279,071 | 771,813 | 235,767 |
| Developer Participation | 439,093 | 439,094 | = | - |
| Interest income | 13,940 | 115,053 | 80,462 | 54,174 |
| Miscellaneous | 64,179 | 272,545 | 108,819 | 2,556,161 |
| Intergovernmental | 177,957 | 91,286 | 177,957 | - |
| Total Revenue | 5,026,677 | 2,570,328 | 4,857,765 | 4,252,035 |
| EXPENDITURES | | | | |
| Open Space Operations | 11,581,145 | 3,462,746 | 6,008,440 | 2,260,069 |
| Debt Service | | | | |
| Interest and fiscal charges | 1,337,621 | 655,614 | 1,140,064 | 570,032 |
| Bond principal retired | 1,400,000 | _ | 1,510,000 | - |
| Total Expenditures | 14,318,766 | 4,118,360 | 8,658,504 | 2,830,101 |
| Excess/Deficiency of Revenues Over (Under) Expenditures | (9,292,089) | (1,548,032) | (3,800,739) | 1,421,934 |
| OTHER FINANCING SOURCES (uses) Transfers out | | | | |
| Art in public places fund | (36,285) | - | (31,995) | (12,148) |
| General fund | (5,887) | - | (60,449) | - |
| Total other financing sources (uses) | (42,172) | | (92,444) | (12,148) |
| Net Change in Fund Balance | (9,334,261) | (1,548,032) | (3,893,183) | 1,409,786 |
| BEGINNING FUND BALANCE, January 1 | 11,657,622 | 11,657,622 | 6,104,174 | 6,104,174 |
| ENDING FUND BALANCE, June 30 | \$ 2,323,361 | \$ 10,109,590 | \$ 2,210,991 | \$ 7,513,960 |

⁽¹⁾ Unaudited, interim information only.

Sales and Use Tax Revenue Bonds

Series 2019

(CUSIP #543103)

Pro-Forma Debt Service Coverage

| | Pledged Sales and Use Tax | Maximum Annual Debt Service on | |
|----------|---------------------------|--------------------------------|----------|
| Year | Revenues (1) | the 2019 Bonds (2) | Coverage |
| 2014 | 34,361,981 | 2,042,150 | 16.83 |
| 2015 | 35,378,567 | 2,042,150 | 17.32 |
| 2016 | 37,385,418 | 2,042,150 | 18.31 |
| 2017 | 40,270,349 | 2,042,150 | 19.72 |
| 2018 | 42,647,482 | 2,042,150 | 20.88 |
| 2019 | 42,947,390 (| (4) 2,042,150 | 21.03 |
| 2020 (3) | 16,245,699 | 2,042,150 | |

⁽¹⁾ Includes only the proceeds of the 2.0% Sales and Use Tax, net of incremental sales tax amounts allocated to LURA. See "CERTAIN RISK FACTORS-Other Factors Impacting Pledged Sales and Use Tax Collections" in the Official Statement related to the 2019 Bonds.

⁽²⁾ Represents the Maximum Annual Debt Service on the 2019 Bonds. See "DEBT SERVICE REQUIREMENTS" in the Official Statement related to the 2019 Bonds.

⁽³⁾ Represents pledged Sales and Use Tax Revenues collected for sales through May 31, 2020.

⁽⁴⁾ An error was discovered in statistical table 16 in the 2019 CAFR. The pledged Sales and Use Tax revenue total number did not include accrual figures. This has been corrected for the 2020 CAFR.

Annual History of City Sales and Use Tax Collections

| | | | Percent | | Percent | Total City | Percent |
|------|-----|-------------|------------|-------------|------------|-----------------|------------|
| | | Sales Tax | Increase | Use Tax | Increase | Sales & Use | Increase |
| Year | | Collections | (Decrease) | Collections | (Decrease) | Tax Collections | (Decrease) |
| 2014 | | 46,935,209 | 6.75 % | 9,332,536 | 11.75 % | 56,267,745 | 7.55 % |
| 2015 | | 47,615,035 | 1.45 % | 10,317,371 | 10.55 % | 57,932,406 | 2.96 % |
| 2016 | | 50,855,932 | 6.81 % | 10,983,746 | 6.46 % | 61,839,678 | 6.74 % |
| 2017 | | 55,302,213 | 8.74 % | 12,755,456 | 16.13 % | 68,057,669 | 10.06 % |
| 2018 | (1) | 61,570,629 | 11.33 % | 14,277,137 | 11.93 % | 75,847,766 | 11.45 % |
| 2019 | | 63,987,502 | 3.93 % | 13,114,528 | (8.14) % | 77,102,030 | 1.65 % |
| 2020 | (2) | 24,814,717 | n/a | 4,161,284 | n/a | 28,976,001 | n/a |

⁽¹⁾ The City Sales and Use Tax increased on January 1, 2018 from 3.275% to 3.53% to increase the Public Safety Sales Tax from .325% to .58%.

⁽²⁾ Represents Sales and Use Tax Revenues collected for sales through May 31, 2020

General Fund - Summary of Revenue, Expenditures and changes in Fund Balances (1)

| | 2015 | | 2016 | 2017 | 2018 | | 2019 | |
|--------------------------------------|------|------------|------------------|------------------|------|-------------|------|-------------|
| REVENUE | | | | | | | | |
| Taxes(2) | \$ | 52,872,675 | \$ 55,353,199 | \$ 57,902,019 | \$ | 62,944,236 | \$ | 63,205,442 |
| Licenses and permits | | 2,035,149 | 2,846,924 | 2,710,611 | | 3,840,157 | | 3,252,113 |
| Ingergovernmental | | 1,880,126 | 1,499,828 | 1,621,870 | | 1,248,900 | | 1,272,440 |
| Charges for services | | 13,549,488 | 14,296,440 | 14,541,212 | | 15,143,106 | | 15,116,062 |
| Fines and forfeits | | 1,058,103 | 900,999 | 1,024,934 | | 764,100 | | 1,473,141 |
| Investment income | | 134,327 | 154,251 | 189,385 | | 574,032 | | 881,727 |
| Miscellaneous income | | 373,008 | 310,297 | 193,430 | | 275,971 | | 404,952 |
| Total revenue | | 71,902,876 | 75,361,938 | 78,183,461 | | 84,790,502 | | 85,605,877 |
| EXPENDITURES | | | | | | | | |
| Current | | | | | | | | |
| General Government (3) | | 30,793,075 | 31,193,159 | 24,009,145 | | 26,127,399 | | 27,429,637 |
| Public Safety | | 32,524,707 | 33,788,667 | 35,915,239 | | 36,594,663 | | 38,495,558 |
| Culture and Recreation (3) | | 7,972,089 | 7,823,809 | 15,884,542 | | 16,581,203 | | 17,136,247 |
| Total Expenditures | | 71,289,871 | 72,805,635 | 75,808,926 | | 79,303,265 | | 83,061,442 |
| EXCESS OF REVENUE OVER | | | | | | | | |
| (UNDER) EXPENDITURES | | 613,005 | 2,556,303 | 2,374,535 | | 5,487,237 | | 2,544,435 |
| OTHER FINANCING SOURCES (USES) | | | | | | | | |
| Operating transfers in | | 564,538 | 430,615 | 904,975 | | 327,539 | | 595,911 |
| Operating transfers out | | (869,393) | (1,829,083) | (1,129,371) | | (1,251,020) | | (2,172,964) |
| Total other financing sources (uses) | | (304,855) | (1,398,468) | (224,396) | | (923,481) | | (1,577,053) |
| EXCESS OF REVENUE AND OTHER | | | | | | | | |
| SOURCES OVER (UNDER) EXPENDITURE | S | | | | | | | |
| AND OTHER USES | | 308,150 | 1,157,835 | 2,150,139 | | 4,563,756 | | 967,382 |
| FUND BALANCE, January 1 | | 18,318,145 | 18,626,295 | 19,784,130 | | 21,934,269 | | 26,498,025 |
| FUND BALANCE, December 31 | \$ | 18,626,295 | \$ 19,784,130 | \$ 21,934,269 | \$ | 26,498,025 | \$ | 27,465,407 |

⁽¹⁾ GAAP basis.

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽²⁾ Includes general property taxes, a portion of the City Sales and Use Tax, cigarette taxes and franchise taxes.

⁽³⁾ In 2015 and 2016, some Culture and Recreation Expenses were booked in the General Government Category.

Public Improvement Fund - History of Revenue, Expenditures and changes in Fund Balance(1)

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------------|--------------|--------------|--------------|--------------|---------------|
| REVENUE | | | | | |
| Taxes(2) | \$ 4,544,053 | \$ 6,204,559 | \$ 6,639,848 | \$ 6,356,829 | \$ 2,425,341 |
| Intergovernmental | 2,341 | 2,822 | 188,889 | - | - |
| Interest earnings | 17,735 | 21,276 | 31,786 | 119,101 | 70,607 |
| Private grants/donations | 220,283 | 41,000 | 9,330 | - | - |
| Miscellaneous | | 929,030 | 300 | 6,269 | |
| Total revenue | 4,784,412 | 7,198,687 | 6,870,153 | 6,482,199 | 2,495,948 |
| EXPENDITURES | | | | | |
| General Government | | | 2,664,021 | 770,103 | 488,078 |
| Capital outlay | 4,699,351 | 2,482,886 | 1,457,025 | 3,755,866 | 2,157,875 |
| Debt service | 2,155,000 | 2,255,000 | 2,370,000 | 2,560,000 | 2,705,000 |
| Interest and fiscal charges | 573,625 | 485,508 | 400,993 | 266,705 | 81,150 |
| Total Expenditures | 7,427,976 | 5,223,394 | 6,892,039 | 7,352,674 | 5,432,103 |
| EXCESS OF REVENUE OVER | | | | | |
| (UNDER) EXPENDITURES | (2,643,564) | 1,975,293 | (21,886) | (870,475) | (2,936,155) |
| OTHER FINANCING SOURCES (USES) | | | | | |
| Operating transfers in | 545,938 | 441,989 | 253,000 | - | - |
| Operating transfers out | (34,225) | (16,094) | (129,344) | (32,902) | (44,078) |
| Issuance of debt | , , , | | | , , | 28,620,001 |
| Premium on debt | - | - | - | - | 3,031,691 |
| Total other financing sources (uses) | 511,713 | 425,895 | 123,656 | (32,902) | 31,607,614 |
| EXCESS OF REVENUE AND OTHER | | | | | |
| SOURCES OVER (UNDER) EXPENDITURES | 5 | | | | |
| AND OTHER USES | (2,131,851) | 2,401,188 | 101,770 | (903,377) | 28,671,459 |
| FUND BALANCE, January 1 | 5,409,427 | 3,277,576 | 5,678,764 | 5,780,534 | 4,877,157 |
| FUND BALANCE, December 31 | \$ 3,277,576 | \$ 5,678,764 | \$ 5,780,534 | \$ 4,877,157 | \$ 33,548,616 |

⁽¹⁾ GAAP basis.

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽²⁾ Includes a portion of the City Sales and Use Tax.

General Fund - Budget to Actual Comparison

| | Final Budget 2019 | Actual through 6/30/2019 (1) | Amended Budget 2020 | Actual through 6/30/2020 (1) |
|---|-------------------------|------------------------------------|---------------------------|------------------------------------|
| REVENUES | | | | |
| Taxes | \$ 63,769,761 | \$ 31,293,581 | \$ 67,719,711 | \$ 33,078,974 |
| Licenses and permits | 2,830,913 | 1,861,801 | 2,608,457 | 1,378,101 |
| Intergovernmental | 1,145,205 | 271,930 | 745,405 | 522,937 |
| Charges for services | 15,548,524 | 3,665,752 | 15,437,440 | 6,094,384 |
| Fines and forfeits | 755,800 | 461,072 | 891,400 | 405,221 |
| Interest earnings | 330,000 | 228,402 | 400,000 | 157,182 |
| Miscellaneous | 602,339 | 92,410 | 400,135 | 32,256 |
| Total Sources of Funds | 84,982,542 | 37,874,948 | 88,202,548 | 41,669,055 |
| EXPENDITURES | | | | |
| General Government | 32,892,988 | 14,960,165 | 29,567,786 | 12,537,514 |
| Public Safety | 38,690,198 | 17,480,268 | 39,457,282 | 18,103,242 |
| Culture and recreation | 18,151,684 | 7,398,469 | 18,801,363 | 7,725,047 |
| Total Expenditures | 89,734,870 | 39,838,902 | 87,826,431 | 38,365,803 |
| Excess of revenues of over (under) expenditures | (4,752,328) | (1,963,954) | 376,117 | 3,303,252 |
| OTHER FINANCING SOURCES (USES) | | | | |
| Operating transfers in | 368,745 | 3,989,973 | 493,793 | 64,710 |
| Operating transfers out | (2,096,906) | (1,251,020) | (4,045,222) | (750,450) |
| Total other financing sources (uses) | (1,728,161) | 2,738,953 | (3,551,429) | (685,740) |
| NET CHANGE IN FUND BALANCES | \$ (6,480,489) | \$ 774,999 | \$ (3,175,312) | \$ 2,617,512 |

⁽¹⁾ Source June 30, 2020 Interim, unaudited reports.

⁽²⁾ This table does not include sub-funds: Art in Public Places, Sub-divider's Escrow, Air Quality and the Library Trust.

Public Improvement Fund - Budget to Actual Comparison

| REVENUES | | Final Budget 2019 | | Actual through 30/2019 (1) | Amended Budget 2020 | | Actual through 6/30/2020 (1) | |
|---------------------------------------|----|-------------------------|----|----------------------------------|---------------------------|-------------|------------------------------|-----------|
| | | | | | | | | |
| Taxes | \$ | 6,443,286 | \$ | 2,425,341 | \$ | 6,674,706 | \$ | 2,448,674 |
| Intergovernmental | | = | | - | | - | | 21,374 |
| Interest earnings | | 40,000 | | 70,607 | | 168,464 | | 573,062 |
| Miscellaneous Revenue | | | | _ | | | | 10,679 |
| Total Sources of Funds | | 6,483,286 | | 2,495,948 | | 6,843,170 | | 3,053,789 |
| EXPENDITURES | | | | | | | | |
| General Governmental | | 1,161,361 | | 488,078 | | 211,777 | | 91,830 |
| Capital outlay | | 40,692,997 | | 2,157,875 | | 6,613,880 | | 2,220,161 |
| Debt principal retired | | 3,505,000 | | 2,705,000 | | 1,205,000 | | - |
| Interest and fiscal Charges | | 81,150 | | 81,150 | | 1,434,048 | | 892,898 |
| Total Expenditures | | 45,440,508 | | 5,432,103 | | 9,464,705 | | 3,204,889 |
| Excess of revenues of over | | | | | | | | |
| (under) expenditures | | (38,957,222) | | (2,936,155) | | (2,621,535) | | (151,100) |
| OTHER FINANCING SOURCES (USES) | | | | | | | | |
| Transfers in | | 697,000 | | - | | 2,000,000 | | - |
| Transfers out | | (307,761) | | - | | (35,313) | | (11,261) |
| Issuance of Debt | | 32,825,000 | | - | | _ | | - |
| Premium on issuance of long-term debt | | - | | _ | | - | | - |
| Total other financing sources (uses) | | 33,214,239 | | - | | 1,964,687 | | (11,261) |
| NET CHANGE IN FUND BALANCES | \$ | (5,742,983) | \$ | (2,936,155) | \$ | (656,848) | \$ | (162,361) |

⁽¹⁾ This Budget shows appropriated amounts only for the current year shown. Appropriations in this fund do not lapse at the end of each fiscal year as do appropriations in all other City funds. However, continuing appropriations from prior years are not reflected in this table.

Electric and Broadband Utility

Enterprise Revenue Bonds

Series 2014

(CUSIP #543097)

History of Net Pledged Revenues and Pro-Forma Debt Service Coverage

| Gross Pledged Revenues | 2015 | 2016 | 2017 | 2018 | 2019 | Budgeted 2020 |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Electric System | | | | | | |
| Charges for services | \$63,877,212 | \$64,235,076 | \$66,071,721 | \$66,914,681 | \$68,550,891 | \$70,991,189 |
| Electric Aid to Construction (1) | 1,775,200 | 2,973,582 | 3,501,670 | 3,124,085 | 1,401,104 | 3,550,000 |
| Other (2) | 1,384,197 | 277,123 | 254,954 | 398,154 | \$854,989 | 274,500 |
| | 67,036,609 | 67,485,781 | 69,828,345 | 70,436,920 | 70,806,984 | 74,815,689 |
| Broadband System | | | | | | |
| Charges for services | 1,341,199 | 4,533,251 | 10,824,169 | 13,719,648 | 15,026,602 | 16,021,970 |
| Broadband Aid to Construction | - | 25,361 | 7,847 | 100,321 | 33,677 | 30,000 |
| Other (3) | 93,182 | 82,807 | 41,714 | 75,722 | 137,174 | 23,000 |
| | 1,434,381 | 4,641,419 | 10,873,730 | 13,895,691 | 15,197,453 | 16,074,970 |
| Total Gross Pledged Revenues | 68,470,990 | 72,127,200 | 80,702,075 | 84,332,611 | 86,004,437 | 90,890,659 |
| Operation and Maintenance Expens | ses (4) | | | | | |
| Electric System | 55,184,701 | 58,667,809 | 59,110,553 | 62,233,761 | 62,377,905 | 68,759,465 |
| Broadband System | 2,633,611 | 3,747,660 | 4,711,047 | 5,709,853 | 6,687,798 | 7,358,088 |
| Total O&M Expenses | 57,818,312 | 62,415,469 | 63,821,600 | 67,943,615 | 69,065,703 | 76,117,553 |
| Net Pledged Revenues | \$10,652,678 | \$9,711,731 | \$16,880,475 | \$16,388,996 | \$16,938,734 | \$14,773,106 |
| Combined Maximum Annual Princi | • | | | | | |
| and Interest Requirements (5) | \$3,717,013 | \$3,717,013 | \$4,462,500 | \$4,462,500 | \$4,459,000 | \$4,456,000 |
| Pro-Forma Coverage | 2.87x | 2.61x | 3.78x | 3.68x | 3.80x | 3.32x |

⁽¹⁾ Aid to underground installation fees are capital contribution revenue in the Electric System and the Telecommunications System.

Source: Derived from the City's audited financial statements for 2015-2019 and the 2020 Budget.

⁽²⁾ Includes investment income, miscellaneous revenue and other sales. Does not include intergovernmental and transfers in.

⁽³⁾ Includes investment income and miscellaneous revenue. Does not include Aid to underground installation.

⁽⁴⁾ Generally includes all expenses properly allocable to the System pursuant to GAAP. Does not include depreciation or amortization. Also does not include franchise fees paid by each portion of the System. Current City financial policies require the Electric System and the Broadband System to pay the General Fund franchise fees of 8.64% and 5% respectively, of current year revenues. The obligation to pay franchise fees is subordinate to the obligation to pay debt service on the 2014 and 2017 Bonds.

⁽⁵⁾ Represents the Combined Maximum Annual Principal and Interest Requirements payable on the 2014 and 2017 Bonds (\$4,456,000 in 2022) See "DEBT SERVICE REQUIREMENTS."

Electric System User Charges - 2019

| Rate Description | Charges | Rates |
|-------------------------------|------------------------|-----------|
| Residential Rates | | |
| Residential Energy | Customer Charge | \$12.40 |
| | 0-750 kwh | \$0.0755 |
| | 751-1500 kwh | \$0.0872 |
| | 1501 kwh and above | \$0.0999 |
| Residential Demand | Customer Charge | \$16.60 |
| | kwh | \$0.0468 |
| | max kw | \$5.75 |
| Residential Generation | Customer Charge | \$21.60 |
| | kwh below average | \$0.0651 |
| | kwh above average | \$0.0755 |
| Renewable | kwh | \$ 0.0312 |
| Commercial Rates | Customer Charge | \$20.20 |
| Commercial Energy | Customer Charge | \$20.20 |
| Commercial Demand | kwh | \$ 0.0792 |
| Commercial Demand | Customer Charge kwh | \$82.50 |
| | 111111 | \$0.0472 |
| Commencial Engage Commention | max kw | \$10.40 |
| Commercial Energy Generation | Customer Charge | \$36.60 |
| | kwh below average | \$0.0700 |
| Commercial Demand Generation | kwh above average | \$0.0792 |
| Commercial Demand Generation | Customer Charge kwh | \$82.50 |
| | 111111 | \$0.0472 |
| | max kw | \$10.40 |
| Unmetered Energy Rates | | |
| Unmetered 1-49 watt | Customer Charge | \$ 6.80 |
| Unmetered 50-149 watt | Customer Charge | \$ 8.20 |
| Unmetered 150-249 watt | Customer Charge | \$ 11.15 |
| Unmetered 250 & over | Customer Charge | \$ 13.40 |
| Power Supply | Customer Charge | \$ 51.00 |

Non-residential, metered Electric System customers that exceed 800 kW demand in any two consecutive billing periods qualify for the Commercial Coincident Demand Rate ("CCD"). Once qualified, each such customer remains on the CCD rate for a minimum of 12 consecutive months. CCD customers may elect to enter into an individual commercial contract at the Commercial Contract Rate at any time. The CCD rate is developed for each individual customer based on generally accepted cost of service principles developed by LPC and are updated as needed to reflect the cost of service to the individual customer. CCD rates include customer charges, energy charges and demand charges based on the customer cost of service as well as the required franchise fee paid to the City General Fund.

Other Fees and Charges: The City also imposes various fees, including annexation fees, charges for miscellaneous services and aid to construction fees.

History of Electric System Customers

| | | Electric | |
|---|------|-----------|----------|
| | Year | Customers | % Change |
| 1 | 2003 | 33,069 | n/a |
| | 2004 | 33,992 | 2.8% |
| | 2005 | 34,779 | 2.3% |
| | 2006 | 35,454 | 1.9% |
| | 2007 | 35,750 | 0.8% |
| | 2008 | 36,231 | 1.3% |
| | 2009 | 36,383 | 0.4% |
| | 2010 | 36,683 | 0.8% |
| | 2011 | 36,809 | 0.3% |
| | 2012 | 37,107 | 0.8% |
| | 2013 | 37,360 | 0.7% |
| | 2014 | 37,751 | 1.0% |
| | 2015 | 38,229 | 1.3% |
| | 2016 | 38,508 | 0.7% |
| | 2017 | 39,216 | 1.8% |
| | 2018 | 40,175 | 2.4% |
| | 2019 | 41,337 | 2.9% |
| | | | |

Electric System Customer Information by Customer Type

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|-----------|-----------|-----------|-----------|-----------|
| Electric Sales in MWH | | | | | |
| Residential | 303,034 | 307,300 | 303,854 | 316,320 | 318,160 |
| Commercial | 352,810 | 357,065 | 356,881 | 362,486 | 366,215 |
| Industrial | 116,862 | 117,865 | 118,393 | 106,378 | 106,664 |
| Total | 772,706 | 782,230 | 779,128 | 785,184 | 791,039 |
| Electric Revenue (in 000s) | | | | | |
| Residential | \$ 28,480 | \$ 28,527 | \$ 29,367 | \$ 30,690 | \$ 30,970 |
| Commercial | 27,397 | 27,707 | 28,368 | 28,986 | 29,262 |
| Industrial | 7,759 | 7,707 | 8,053 | 7,307 | 7,310 |
| Total | \$ 63,636 | \$ 63,941 | \$ 65,788 | \$ 66,983 | \$ 67,542 |
| | | | | | |
| Average Customer Accounts | | | | | |
| Residential-inside City limits | 34,645 | 34,899 | 35,564 | 36,499 | 37,639 |
| Residential-outside City limits | 820 | 822 | 828 | 827 | 824 |
| | 35,465 | 35,721 | 36,392 | 37,326 | 38,463 |
| Commercial-inside City limits | 2,632 | 2,648 | 2,684 | 2,708 | 2,732 |
| Commercial-outside City limits | 123 | 129 | 130 | 130 | 130 |
| | 2,755 | 2,777 | 2,814 | 2,838 | 2,862 |
| Industrial-inside City limits | 7 | 8 | 8 | 9 | 10 |
| Industrial-outside City limits | 1 | 1 | 1 | 1 | 1 |
| · | 8 | 9 | 9 | 10 | 11 |
| Contract-inside City limits | 0 | 0 | 0 | 0 | 0 |
| Contract-outside City limits | 1 | 1 | 1 | 1 | 1 |
| , and the second | 1 | 1 | 1 | 1 | 1 |
| Total Average Accounts | 38,229 | 38,508 | 39,216 | 40,175 | 41,337 |
| | | | | | |
| Average Use per Customer | | | | | |
| Residential - Annual | 8,545 | 8,636 | 8,432 | 8,475 | 8,378 |
| Residential - Monthly | 712 | 720 | 703 | 706 | 698 |
| Annual Peak Demand (MW) | | | | | |
| Summer Peak | 170 | 179 | 183 | 186 | 185 |
| Winter Peak | 122 | 124 | 127 | 120 | 119 |
| | | | | | |

Largest Electric System Customers - 2019

| Customer Number (2) | Total kWh | Total kW | Total 2019 Revenue | Percent of Total 2019 Revenue(1) |
|------------------------|--------------|-------------|-----------------------|----------------------------------|
| 126902 | 35,648,640 | 59,988 | \$ 2,428,690 | 3.54% |
| 512177 | 22,401,600 | 35,727 | 1,486,565 | 2.17% |
| 127015 | 16,323,395 | 72,389 | 1,551,568 | 2.26% |
| 496443 | 14,954,016 | 22,577 | 1,024,276 | 1.49% |
| 516115 | 14,537,426 | 33,342 | 1,056,687 | 1.54% |
| 231353 | 11,912,251 | 23,296 | 812,248 | 1.18% |
| 126234 | 10,342,772 | 21,706 | 721,135 | 1.05% |
| 307785 | 8,667,840 | 14,698 | 553,211 | 0.81% |
| 125672 | 8,347,659 | 16,641 | 569,498 | 0.83% |
| 291785 | 7,895,040 | 13,269 | 512,645 | 0.75% |
| Total | 151,030,639 | 313,633 | \$10,716,524 | 15.63% |

⁽¹⁾ Based on total Electric System charges for service of \$68,550,891 for 2019.

⁽²⁾ The identities of the largest individual electric system users and the amount of revenues generated by each cannot be divulged under penalty of law.

History of Broadband System Customers by Customer Class

| Customer Class | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------|------|------|------|------|------|-------|-------|--------|--------|--------|
| Residential (1) | 0 | 0 | 0 | 26 | 244 | 2,130 | 9,652 | 16,277 | 18,107 | 19,675 |
| Commercial (1) | 0 | 0 | 0 | 26 | 29 | 94 | 308 | 631 | 840 | 962 |
| Fiber Lease | 8 | 8 | 9 | 9 | 9 | 8 | 8 | 8 | 7 | 7 |
| Colocation | 4 | 4 | 4 | 5 | 6 | 5 | 5 | 5 | 5 | 5 |
| Conduit Lease | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Total | 13 | 13 | 14 | 67 | 289 | 2,238 | 9,974 | 16,922 | 18,960 | 20,650 |

⁽¹⁾ Years prior to 2013 include services provided to dark fiber and colocation contract customers, which the backbone system was designed to provide. The Broadband System began adding residential and commercial broadband customers in May 2013.

History of Broadband System Revenues by Customer Class

| Customer Class | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------|---------------|---------------|---------------|-----------------|-------------|--------------|---------------|--------------|
| Residential (1) | \$ - | \$ 1,096 | \$ 63,266 | \$ 767,790 | \$3,673,102 | \$ 9,419,828 | \$11,775,203 | \$12,900,874 |
| Commercial (1) | - | 19,612 | 186,400 | 383,341 | 667,110 | 1,218,295 | 1,785,414 | 1,963,456 |
| Fiber Lease | 262,031 | 261,928 | 314,201 | 167,137 | 168,394 | 143,812 | 118,847 | 121,119 |
| Colocation | 27,582 | 30,220 | 34,533 | 21,682 | 23,381 | 40,933 | 38,843 | 39,777 |
| Conduit Lease | 1,161 | 1,183 | 1,216 | 1,249 | 1,264 | 1,302 | 1,341 | 1,377 |
| Total | \$ 290,774 | \$ 314,039 | \$ 599,616 | \$ 1,341,199 | \$4,533,251 | \$10,824,170 | \$ 13,719,648 | \$15,026,603 |

⁽¹⁾ The Broadband System began adding residential and commercial customers in May 2013.

Budget Summary and Comparison - Electric and Broadband Fund

| | 2019 | 2019 | 2020 |
|---|----------------|---------------|----------------|
| REVENUES | Budget | Actual | Budget |
| Electric charges for services | \$69,913,202 | \$68,550,891 | \$70,991,189 |
| Electric aid to underground construction | 3,600,000 | 1,401,104 | 3,550,000 |
| Electric intergovernmental revenue | - | 24,954 | - |
| Electric interest income | 80,000 | 727,603 | 80,000 |
| Electric miscellaneous | 180,250 | 127,387 | 194,500 |
| Electric operating transfers in | - | 1,239,525 | - |
| Broadband charges for services | 15,018,077 | 15,026,602 | 16,021,970 |
| Broadband aid to underground construction | 50,000 | 33,677 | 30,000 |
| Broadband intergovernmental revenue | - | 36 | - |
| Broadband interest income | 5,000 | 125,304 | 5,000 |
| Broadband miscellaneous | 18,000 | 11,870 | 18,000 |
| Total Revenue | \$ 88,864,529 | \$87,268,953 | \$ 90,890,659 |
| | | | |
| EXPENSES | | | |
| Electric distribution | \$ 7,220,296 | \$ 6,766,343 | \$ 8,042,628 |
| Electric engineering | 1,475,289 | 1,425,447 | 2,604,963 |
| Electric purchased power | 53,093,424 | 51,218,468 | 54,410,011 |
| Electric administration | 3,256,761 | 3,606,068 | 3,548,106 |
| Electric franchise fee | 5,488,217 | 5,248,162 | 5,676,300 |
| Electric meter reading | 538,380 | 379,377 | 538,912 |
| Electric warehouse | 632,000 | 409,789 | 652,564 |
| Electric customer services and marketing | 199,153 | 150,749 | 164,834 |
| Electric energy services | 1,115,722 | 703,634 | 1,271,592 |
| Electric capital outlay | 3,567,927 | 1,614,182 | 4,560,681 |
| Broadband administration | 2,632,405 | 2,784,684 | 3,400,650 |
| Broadband franchise fee | 6,840 | 8,056 | 7,464 |
| Broadband distribution (2) | 3,993,738 | 3,482,889 | - |
| Broadband engineering (2) | 651,123 | 474,278 | - |
| Broadband network operations | - | - | 2,695,103 |
| Broadband network outside plant | - | - | 1,118,090 |
| Broadband network field installations | - | - | 136,781 |
| Broadband debt service | 4,459,000 | 4,729,627 | (1) 4,454,551 |
| Broadband capital outlay | 3,128,946 | 2,531,403 | 3,223,986 |
| Total Expenses | \$ 91,459,221 | \$ 85,533,156 | \$ 96,507,216 |
| Excess of Revenues over (under) | | | |
| Expenditures | \$ (2,594,692) | \$ 1,735,797 | \$ (5,616,557) |
| K / 2000 - 200 | . (-,-,-,-,-) | ,,,,, | * (5,5-5,507) |

⁽¹⁾ Includes principal and interest.

Source: Derived from the 2019 and 2020 Budgets and the audited 2019 financial statements provided by the City of Longmont.

⁽²⁾ In 2020, the Broadband distribution and engineering divisions were reorganized into three new divisions: Network Operations, Network Outside Plant, and Network Field Installations. Due to this reorganization, the categories in this table are broken out differently than in previous years.

Electric and Broadband Fund - History of Revenues, Expenses and Changes in Fund Net Position

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Charges for services | \$ 65,218,411 | \$ 68,768,327 | \$ 76,895,890 | \$ 80,634,329 | \$ 83,577,493 |
| Operating Expenses | | | | | |
| Administration | 4,522,592 | 3,847,192 | 4,168,223 | 4,324,066 | 4,948,118 |
| Purchased power/cost of sales/premiums | 44,536,649 | 47,131,953 | 48,120,219 | 49,634,480 | 51,218,468 |
| Transmission/distribution | 7,094,651 | 9,705,998 | 9,720,815 | 12,092,357 | 10,602,099 |
| Depreciation | 2,656,444 | 3,019,109 | 3,919,443 | 4,005,405 | 5,040,137 |
| Administrative fees (1) | 1,664,420 | 1,730,327 | 1,812,344 | 1,892,712 | 2,297,018 |
| Franchise fee (2) | 5,164,731 | 5,109,626 | 5,228,811 | 5,312,894 | 5,256,218 |
| Total operating expenses | 65,639,487 | 70,544,205 | 72,969,855 | 77,261,914 | 79,362,058 |
| Operating Income (Loss) | (421,076) | (1,775,878) | 3,926,035 | 3,372,415 | 4,215,435 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment income (loss) | 150,731 | 152,111 | 81,719 | 242,457 | 852,907 |
| Miscellaneous | 111,620 | 128,686 | 124,219 | 183,093 | 157,966 |
| Intergovernmental | 84,096 | 10,203 | 101,200 | 750 | 24,990 |
| Other Sales | 81,790 | 82,026 | 90,730 | 72,173 | 78,475 |
| Gain (Loss) on disposal of assets | 1,133,238 | (2,894) | - | (23,846) | (97,184) |
| Interest Expense | (98,057) | (72,848) | (132) | (1,388,525) | (1,719,628) |
| Total non-operating revenues | 1,463,418 | 297,284 | 397,736 | (913,898) | (702,474) |
| Change in net position before transfers | | | | | |
| and capital contributions | 1,042,342 | (1,478,594) | 4,323,771 | 2,458,517 | 3,512,961 |
| Capital Contributions (3) Transfers | 1,787,449 | 3,392,782 | 3,851,052 | 3,653,546 | 2,385,127 |
| Transfers in | 16,361 | 15,974 | 19,835 | 29,710 | 1,239,525 |
| Transfers out | (468,925) | (132,685) | (517,167) | (59,355) | (1,110,479) |
| Change in net position | 2,377,227 | 1,797,477 | 7,677,491 | 6,082,418 | 6,027,134 |
| Total Net Position - January 1 (4) | 59,836,434 | 64,541,501 | 66,338,979 | 74,016,470 | 79,142,280 |
| Cumulative effect of correction to prior period (5) | 2,327,840 | | | (956,605) | |
| Restated Total Net Position - January 1 | 62,164,274 | | | 73,059,865 | 79,142,280 |
| Total Net Position - December 31 (4) | \$ 64,541,501 | \$ 66,338,979 | \$ 74,016,470 | \$ 79,142,280 | \$ 85,169,414 |

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services (administrative, financial and legal services, office space, etc.) provided to the Electric and Broadband Funds.

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽²⁾ For the years shown, the Electric and Broadband franchise fees were 8.64% and 5.0%, respectively. See "SYSTEM FINANCIAL INFORMATION-Budget Summary and Comparison - Electric and Broadband Utility Enterprise Fund Franchise Fee Policies."

⁽³⁾ A portion of this amount is "aid to underground installation revenue." See "REVENUES AVAILABLE FOR DEBT SERVICE."

A portion of this amount is proceeds of the Electric Community Investment Fee, which is initially recorded in the ECIF Fund but transferred to the Electric Fund as capital contributions upon expenditure.

⁽⁴⁾ Net Position includes the value of all assets attributable to the Electric and Broadband Funds, not just those acquired during the year presented.

⁽⁵⁾ Prior period correction due to fixed assets adjustments and implementation of GASB 68, 71 and 75 related to Pension and OPEB.

Electric and Broadband Utility

Enterprise Revenue Bonds

Series 2017

(CUSIP #543097)

History of Net Pledged Revenues and Pro-Forma Debt Service Coverage

| Gross Pledged Revenues | 2015 | 2016 | 2017 | 2018 | 2019 | Budgeted 2020 |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Electric System | | | | | | |
| Charges for services | \$63,877,212 | \$64,235,076 | \$66,071,721 | \$66,914,681 | \$68,550,891 | \$70,991,189 |
| Electric Aid to Construction (1) | 1,775,200 | 2,973,582 | 3,501,670 | 3,124,085 | 1,401,104 | 3,550,000 |
| Other (2) | 1,384,197 | 277,123 | 254,954 | 398,154 | \$854,989 | 274,500 |
| | 67,036,609 | 67,485,781 | 69,828,345 | 70,436,920 | 70,806,984 | 74,815,689 |
| Broadband System | | | | | | |
| Charges for services | 1,341,199 | 4,533,251 | 10,824,169 | 13,719,648 | 15,026,602 | 16,021,970 |
| Broadband Aid to Construction | - | 25,361 | 7,847 | 100,321 | 33,677 | 30,000 |
| Other (3) | 93,182 | 82,807 | 41,714 | 75,722 | 137,174 | 23,000 |
| | 1,434,381 | 4,641,419 | 10,873,730 | 13,895,691 | 15,197,453 | 16,074,970 |
| Total Gross Pledged Revenues | 68,470,990 | 72,127,200 | 80,702,075 | 84,332,611 | 86,004,437 | 90,890,659 |
| Operation and Maintenance Expens | ses (4) | | | | | |
| Electric System | 55,184,701 | 58,667,809 | 59,110,553 | 62,233,761 | 62,377,905 | 68,759,465 |
| Broadband System | 2,633,611 | 3,747,660 | 4,711,047 | 5,709,853 | 6,687,798 | 7,358,088 |
| Total O&M Expenses | 57,818,312 | 62,415,469 | 63,821,600 | 67,943,615 | 69,065,703 | 76,117,553 |
| Net Pledged Revenues | \$10,652,678 | \$9,711,731 | \$16,880,475 | \$16,388,996 | \$16,938,734 | \$14,773,106 |
| Combined Maximum Annual Princi | • | | | | | |
| and Interest Requirements (5) | \$3,717,013 | \$3,717,013 | \$4,462,500 | \$4,462,500 | \$4,459,000 | \$4,456,000 |
| Pro-Forma Coverage | 2.87x | 2.61x | 3.78x | 3.68x | 3.80x | 3.32x |

⁽¹⁾ Aid to underground installation fees are capital contribution revenue in the Electric System and the Telecommunications System.

Source: Derived from the City's audited financial statements for 2015-2019 and the 2020 Budget.

⁽²⁾ Includes investment income, miscellaneous revenue and other sales. Does not include intergovernmental and transfers in.

⁽³⁾ Includes investment income and miscellaneous revenue. Does not include Aid to underground installation.

⁽⁴⁾ Generally includes all expenses properly allocable to the System pursuant to GAAP. Does not include depreciation or amortization. Also does not include franchise fees paid by each portion of the System. Current City financial policies require the Electric System and the Broadband System to pay the General Fund franchise fees of 8.64% and 5% respectively, of current year revenues. The obligation to pay franchise fees is subordinate to the obligation to pay debt service on the 2014 and 2017 Bonds.

⁽⁵⁾ Represents the Combined Maximum Annual Principal and Interest Requirements payable on the 2014 and 2017 Bonds (\$4,456,000 in 2022) See "DEBT SERVICE REQUIREMENTS."

Electric System User Charges - 2019

| Rate Description | Charges | Rates |
|------------------------------------|--------------------|-----------|
| Residential Rates | | |
| Residential Energy | Customer Charge | \$12.40 |
| | 0-750 kwh | \$0.0755 |
| | 751-1500 kwh | \$0.0872 |
| | 1501 kwh and above | \$0.0999 |
| Residential Demand | Customer Charge | \$16.60 |
| | kwh | \$0.0468 |
| | max kw | \$5.75 |
| Residential Generation | Customer Charge | \$21.60 |
| | kwh below average | \$0.0651 |
| | kwh above average | \$0.0755 |
| Renewable | kwh | \$ 0.0312 |
| Commercial Rates Commercial Energy | Customer Charge | \$20.20 |
| Commercial Energy | kwh | \$ 0.0792 |
| Commercial Demand | Customer Charge | \$82.50 |
| Commercial Demand | kwh | \$0.0472 |
| | max kw | \$10.40 |
| Commercial Energy Generation | Customer Charge | \$36.60 |
| Commercial Energy Generation | kwh below average | \$0.0700 |
| | kwh above average | \$0.0792 |
| Commercial Demand Generation | Customer Charge | \$82.50 |
| | kwh | \$0.0472 |
| | max kw | \$10.40 |
| | max xw | \$10.40 |
| Unmetered Energy Rates | | |
| Unmetered 1-49 watt | Customer Charge | \$ 6.80 |
| Unmetered 50-149 watt | Customer Charge | \$ 8.20 |
| Unmetered 150-249 watt | Customer Charge | \$ 11.15 |
| Unmetered 250 & over | Customer Charge | \$ 13.40 |
| Power Supply | Customer Charge | \$ 51.00 |

Non-residential, metered Electric System customers that exceed 800 kW demand in any two consecutive billing periods qualify for the Commercial Coincident Demand Rate ("CCD"). Once qualified, each such customer remains on the CCD rate for a minimum of 12 consecutive months. CCD customers may elect to enter into an individual commercial contract at the Commercial Contract Rate at any time. The CCD rate is developed for each individual customer based on generally accepted cost of service principles developed by LPC and are updated as needed to reflect the cost of service to the individual customer. CCD rates include customer charges, energy charges and demand charges based on the customer cost of service as well as the required franchise fee paid to the City General Fund.

Other Fees and Charges: The City also imposes various fees, including annexation fees, charges for miscellaneous services and aid to construction fees.

History of Electric System Customers

| | Electric | |
|------|-----------|----------|
| Year | Customers | % Change |
| 2003 | 33,069 | n/a |
| 2004 | 33,992 | 2.8% |
| 2005 | 34,779 | 2.3% |
| 2006 | 35,454 | 1.9% |
| 2007 | 35,750 | 0.8% |
| 2008 | 36,231 | 1.3% |
| 2009 | 36,383 | 0.4% |
| 2010 | 36,683 | 0.8% |
| 2011 | 36,809 | 0.3% |
| 2012 | 37,107 | 0.8% |
| 2013 | 37,360 | 0.7% |
| 2014 | 37,751 | 1.0% |
| 2015 | 38,229 | 1.3% |
| 2016 | 38,508 | 0.7% |
| 2017 | 39,216 | 1.8% |
| 2018 | 40,175 | 2.4% |
| 2019 | 41,337 | 2.9% |

Electric System Customer Information by Customer Type

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| Electric Sales in MWH | | | | | |
| Residential | 303,034 | 307,300 | 303,854 | 316,320 | 318,160 |
| Commercial | 352,810 | 357,065 | 356,881 | 362,486 | 366,215 |
| Industrial | 116,862 | 117,865 | 118,393 | 106,378 | 106,664 |
| Total | 772,706 | 782,230 | 779,128 | 785,184 | 791,039 |
| Electric Revenue (in 000s) | | | | | |
| Residential | \$ 28,480 | \$ 28,527 | \$ 29,367 | \$ 30,690 | \$ 30,970 |
| Commercial | 27,397 | 27,707 | 28,368 | 28,986 | 29,262 |
| Industrial | 7,759 | 7,707 | 8,053 | 7,307 | 7,310 |
| Total | \$ 63,636 | \$ 63,941 | \$ 65,788 | \$ 66,983 | \$ 67,542 |
| | | | | | |
| Average Customer Accounts | | • | | 2 5 400 | |
| Residential-inside City limits | 34,645 | 34,899 | 35,564 | 36,499 | 37,639 |
| Residential-outside City limits | 820 | 822 | 828 | 827 | 824 |
| | 35,465 | 35,721 | 36,392 | 37,326 | 38,463 |
| Commercial-inside City limits | 2,632 | 2,648 | 2,684 | 2,708 | 2,732 |
| Commercial-outside City limits | 123 | 129 | 130 | 130 | 130 |
| | 2,755 | 2,777 | 2,814 | 2,838 | 2,862 |
| Industrial-inside City limits | 7 | 8 | 8 | 9 | 10 |
| Industrial-outside City limits | 1 | 1 | 1 | 1 | 1 |
| | 8 | 9 | 9 | 10 | 11 |
| Contract-inside City limits | 0 | 0 | 0 | 0 | 0 |
| Contract-outside City limits | 1 | 1 | 1 | 1 | 1 |
| | 1 | 1 | 1 | 1 | 1 |
| Total Average Accounts | 38,229 | 38,508 | 39,216 | 40,175 | 41,337 |
| Average Use per Customer | | | | | |
| Residential - Annual | 8,545 | 8,636 | 8,432 | 8,475 | 8,378 |
| Residential - Monthly | 712 | 720 | 703 | 706 | 698 |
| Annual Peak Demand (MW) | | | | | |
| Summer Peak | 170 | 179 | 183 | 186 | 185 |
| Winter Peak | 170 | 179 | 183 | 120 | 119 |
| WINCI FEAK | 122 | 124 | 14/ | 120 | 119 |

Largest Electric System Customers - 2019

| Customer Number (2) | Total kWh | Total kW | Total 2019 Revenue | Percent of Total 2019 Revenue(1) |
|------------------------|--------------|-------------|-----------------------|----------------------------------|
| 126902 | 35,648,640 | 59,988 | \$ 2,428,690 | 3.54% |
| 512177 | 22,401,600 | 35,727 | 1,486,565 | 2.17% |
| 127015 | 16,323,395 | 72,389 | 1,551,568 | 2.26% |
| 496443 | 14,954,016 | 22,577 | 1,024,276 | 1.49% |
| 516115 | 14,537,426 | 33,342 | 1,056,687 | 1.54% |
| 231353 | 11,912,251 | 23,296 | 812,248 | 1.18% |
| 126234 | 10,342,772 | 21,706 | 721,135 | 1.05% |
| 307785 | 8,667,840 | 14,698 | 553,211 | 0.81% |
| 125672 | 8,347,659 | 16,641 | 569,498 | 0.83% |
| 291785 | 7,895,040 | 13,269 | 512,645 | 0.75% |
| Total | 151,030,639 | 313,633 | \$10,716,524 | 15.63% |

⁽¹⁾ Based on total Electric System charges for service of \$68,550,891 for 2019.

⁽²⁾ The identities of the largest individual electric system users and the amount of revenues generated by each cannot be divulged under penalty of law.

History of Broadband System Customers by Customer Class

| Customer Class | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------|------|------|------|------|------|-------|-------|--------|--------|--------|
| Residential (1) | 0 | 0 | 0 | 26 | 244 | 2,130 | 9,652 | 16,277 | 18,107 | 19,675 |
| Commercial (1) | 0 | 0 | 0 | 26 | 29 | 94 | 308 | 631 | 840 | 962 |
| Fiber Lease | 8 | 8 | 9 | 9 | 9 | 8 | 8 | 8 | 7 | 7 |
| Colocation | 4 | 4 | 4 | 5 | 6 | 5 | 5 | 5 | 5 | 5 |
| Conduit Lease | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Total | 13 | 13 | 14 | 67 | 289 | 2,238 | 9,974 | 16,922 | 18,960 | 20,650 |

⁽¹⁾ Years prior to 2013 include services provided to dark fiber and colocation contract customers, which the backbone system was designed to provide. The Broadband System began adding residential and commercial broadband customers in May 2013.

History of Broadband System Revenues by Customer Class

| Customer Class | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------|---------------|---------------|---------------|-----------------|-------------|--------------|---------------|--------------|
| Residential (1) | \$ - | \$ 1,096 | \$ 63,266 | \$ 767,790 | \$3,673,102 | \$ 9,419,828 | \$11,775,203 | \$12,900,874 |
| Commercial (1) | - | 19,612 | 186,400 | 383,341 | 667,110 | 1,218,295 | 1,785,414 | 1,963,456 |
| Fiber Lease | 262,031 | 261,928 | 314,201 | 167,137 | 168,394 | 143,812 | 118,847 | 121,119 |
| Colocation | 27,582 | 30,220 | 34,533 | 21,682 | 23,381 | 40,933 | 38,843 | 39,777 |
| Conduit Lease | 1,161 | 1,183 | 1,216 | 1,249 | 1,264 | 1,302 | 1,341 | 1,377 |
| Total | \$ 290,774 | \$ 314,039 | \$ 599,616 | \$ 1,341,199 | \$4,533,251 | \$10,824,170 | \$ 13,719,648 | \$15,026,603 |

⁽¹⁾ The Broadband System began adding residential and commercial customers in May 2013.

Budget Summary and Comparison - Electric and Broadband Fund

| | 2019 | 2019 | 2020 |
|---|---|----------------------|--------------------|
| REVENUES | Budget | Actual | Budget |
| Electric charges for services | \$69,913,202 | \$68,550,891 | \$70,991,189 |
| Electric aid to underground construction | 3,600,000 | 1,401,104 | 3,550,000 |
| Electric intergovernmental revenue | - | 24,954 | - |
| Electric interest income | 80,000 | 727,603 | 80,000 |
| Electric miscellaneous | 180,250 | 127,387 | 194,500 |
| Electric operating transfers in | - | 1,239,525 | - |
| Broadband charges for services | 15,018,077 | 15,026,602 | 16,021,970 |
| Broadband aid to underground construction | 50,000 | 33,677 | 30,000 |
| Broadband intergovernmental revenue | - | 36 | - |
| Broadband interest income | 5,000 | 125,304 | 5,000 |
| Broadband miscellaneous | 18,000 | 11,870 | 18,000 |
| Total Revenue | \$ 88,864,529 | \$87,268,953 | \$ 90,890,659 |
| EXPENSES | | | |
| Electric distribution | \$ 7,220,296 | \$ 6,766,343 | \$ 8,042,628 |
| Electric engineering | 1,475,289 | 1,425,447 | 2,604,963 |
| Electric purchased power | 53,093,424 | 51,218,468 | 54,410,011 |
| Electric administration | | | 3,548,106 |
| Electric franchise fee | 3,256,761 | 3,606,068 | |
| | 5,488,217 | 5,248,162 379,377 | 5,676,300 |
| Electric meter reading Electric warehouse | 538,380 632,000 | 409,789 | 538,912 652,564 |
| | 199,153 | 150,749 | 164,834 |
| Electric customer services and marketing | 1,115,722 | 703,634 | 1,271,592 |
| Electric energy services Electric capital outlay | 3,567,927 | 1,614,182 | 4,560,681 |
| Broadband administration | 2,632,405 | 2,784,684 | 3,400,650 |
| Broadband franchise fee | | | |
| Broadband distribution (2) | 6,840 3,993,738 | 8,056 3,482,889 | 7,464 |
| Broadband engineering (2) | 651,123 | 474,278 | - |
| Broadband network operations | 031,123 | 474,276 | 2,695,103 |
| Broadband network operations Broadband network outside plant | _ | _ | 1,118,090 |
| Broadband network field installations | _ | _ | 136,781 |
| Broadband debt service | 4,459,000 | 4,729,627 | |
| Broadband capital outlay | 3,128,946 | 2,531,403 | 3,223,986 |
| Total Expenses | \$ 91,459,221 | \$ 85,533,156 | \$ 96,507,216 |
| <u>-</u> | Φ 71,737,221 | Φ 05,555,150 | φ 70,307,210 |
| Excess of Revenues over (under) | A (A E A C A C C C C C C C C C C | 4 | h (# 515 === |
| Expenditures | \$ (2,594,692) | \$ 1,735,797 | \$ (5,616,557) |

⁽¹⁾ Includes principal and interest.

Source: Derived from the 2019 and 2020 Budgets and the audited 2019 financial statements provided by the City of Longmont.

⁽²⁾ In 2020, the Broadband distribution and engineering divisions were reorganized into three new divisions: Network Operations, Network Outside Plant, and Network Field Installations. Due to this reorganization, the categories in this table are broken out differently than in previous years.

Electric and Broadband Fund - History of Revenues, Expenses and Changes in Fund Net Position

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | - | | |
| Charges for services | \$ 65,218,411 | \$ 68,768,327 | \$ 76,895,890 | \$ 80,634,329 | \$ 83,577,493 |
| Operating Expenses | | | | | |
| Administration | 4,522,592 | 3,847,192 | 4,168,223 | 4,324,066 | 4,948,118 |
| Purchased power/cost of sales/premiums | 44,536,649 | 47,131,953 | 48,120,219 | 49,634,480 | 51,218,468 |
| Transmission/distribution | 7,094,651 | 9,705,998 | 9,720,815 | 12,092,357 | 10,602,099 |
| Depreciation | 2,656,444 | 3,019,109 | 3,919,443 | 4,005,405 | 5,040,137 |
| Administrative fees (1) | 1,664,420 | 1,730,327 | 1,812,344 | 1,892,712 | 2,297,018 |
| Franchise fee (2) | 5,164,731 | 5,109,626 | 5,228,811 | 5,312,894 | 5,256,218 |
| Total operating expenses | 65,639,487 | 70,544,205 | 72,969,855 | 77,261,914 | 79,362,058 |
| Operating Income (Loss) | (421,076) | (1,775,878) | 3,926,035 | 3,372,415 | 4,215,435 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment income (loss) | 150,731 | 152,111 | 81,719 | 242,457 | 852,907 |
| Miscellaneous | 111,620 | 128,686 | 124,219 | 183,093 | 157,966 |
| Intergovernmental | 84,096 | 10,203 | 101,200 | 750 | 24,990 |
| Other Sales | 81,790 | 82,026 | 90,730 | 72,173 | 78,475 |
| Gain (Loss) on disposal of assets | 1,133,238 | (2,894) | - | (23,846) | (97,184) |
| Interest Expense | (98,057) | (72,848) | (132) | (1,388,525) | (1,719,628) |
| Total non-operating revenues | 1,463,418 | 297,284 | 397,736 | (913,898) | (702,474) |
| Change in net position before transfers | | | | | |
| and capital contributions | 1,042,342 | (1,478,594) | 4,323,771 | 2,458,517 | 3,512,961 |
| Capital Contributions (3) Transfers | 1,787,449 | 3,392,782 | 3,851,052 | 3,653,546 | 2,385,127 |
| Transfers in | 16,361 | 15,974 | 19,835 | 29,710 | 1,239,525 |
| Transfers out | (468,925) | (132,685) | (517,167) | (59,355) | (1,110,479) |
| Change in net position | 2,377,227 | 1,797,477 | 7,677,491 | 6,082,418 | 6,027,134 |
| Total Net Position - January 1 (4) | 59,836,434 | 64,541,501 | 66,338,979 | 74,016,470 | 79,142,280 |
| Cumulative effect of correction to prior period (5) | 2,327,840 | | | (956,605) | |
| Restated Total Net Position - January 1 | 62,164,274 | | | 73,059,865 | 79,142,280 |
| Total Net Position - December 31 (4) | \$ 64,541,501 | \$ 66,338,979 | \$ 74,016,470 | \$ 79,142,280 | \$ 85,169,414 |

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services (administrative, financial and legal services, office space, etc.) provided to the Electric and Broadband Funds.

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽²⁾ For the years shown, the Electric and Broadband franchise fees were 8.64% and 5.0%, respectively. See "SYSTEM FINANCIAL INFORMATION-Budget Summary and Comparison - Electric and Broadband Utility Enterprise Fund Franchise Fee Policies."

⁽³⁾ A portion of this amount is "aid to underground installation revenue." See "REVENUES AVAILABLE FOR DEBT SERVICE."

A portion of this amount is proceeds of the Electric Community Investment Fee, which is initially recorded in the ECIF Fund but transferred to the Electric Fund as capital contributions upon expenditure.

⁽⁴⁾ Net Position includes the value of all assets attributable to the Electric and Broadband Funds, not just those acquired during the year presented.

⁽⁵⁾ Prior period correction due to fixed assets adjustments and implementation of GASB 68, 71 and 75 related to Pension and OPEB.

Wastewater

Enterprise Revenue Bonds

Series 2010B Taxable

(CUSIP #543098)

History of Net Pledged Revenues and Pro-Forma Debt Service Coverage (1)

| Fiscal Year | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|--------------|--------------|--------------|--------------|--------------|
| Gross Pledged Revenues | | | | | |
| Charges for services | \$13,085,133 | \$13,432,618 | \$14,486,062 | \$14,668,488 | \$14,942,625 |
| System development fees | 1,504,040 | 2,459,528 | 2,234,310 | 3,090,230 | 2,279,955 |
| Developer participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Other income | 111,321 | 53,180 | 63,214 | 111,267 | 58,359 |
| Interest earnings | 66,174 | 225,043 | 254,279 | 537,881 | 787,699 |
| BAB Credit on 2010B Bonds (2) | 162,226 | 162,662 | 156,528 | 165,701 | 143,219 |
| Total | 14,943,654 | 16,400,257 | 17,209,083 | 18,601,259 | 18,211,857 |
| | | | | | |
| Operation and Maintenance Expenses (3) | 8,100,714 | 8,025,133 | 7,725,060 | 8,660,481 | 9,184,344 |
| | | | | | |
| Net Pledged Revenues | \$ 6,842,940 | \$ 8,375,124 | \$ 9,484,023 | \$ 9,940,778 | \$ 9,027,513 |
| | | | | | |
| Actual Debt Service Paid (4) | \$ 1,646,208 | \$ 3,628,517 | \$ 3,625,293 | \$ 3,607,520 | \$ 3,593,070 |
| Coverage | | | | | |
| | 4.16x | 2.31x | 2.62x | 2.76x | 2.51x |
| Combined Maximum Annual | | | | | |
| Principal and Interest Requirements (5) | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 |
| | | | | | |
| Pro-Forma Coverage | 1.88x | 2.30x | 2.60x | 2.72x | 2.47x |

⁽¹⁾ Derived from the City's audited financial statements for 2015 through 2019.

⁽²⁾ The BAB Credit is also included in Gross Pledged Revenues.

⁽³⁾ Includes all expenses properly allocable to the System pursuant to GAAP. Does not include depreciation, amortization or interest paid on outstanding bonds.

⁽⁴⁾ Includes debt service on the 2010 bonds, debt service on the 2013 bonds and debt service on the 2015 bonds beginning in 2016.

⁽⁵⁾ Represents the Combined Maximum Annual Principal and Interest Requirements payable on the 2010 Bonds, the 2013 Bonds, and the 2015 Bonds (\$3,648,375 in 2035).

Comparative Disclosure Adjustments and Analysis

Related to Table 6.1

Pro-Forma Debt Service Coverage

| Actual Debt | Actual Debt |
|--------------|--------------|
| Service Paid | Service Paid |
| Reported | Reported |
| 2011 - 2019 | 2019 |
| | |

| | Actual Debt | | Actual Debt | |
|------|--------------|-------------------|--------------|-----|
| Year | Service Paid | Adjustments | Service Paid | |
| 2011 | \$ 1,041,896 | | \$ 1,041,896 | _ |
| 2012 | 1,063,995 | - | 1,063,995 | |
| 2013 | 1,190,917 | - | 1,190,917 | |
| 2014 | 1,648,608 | - | 1,648,608 | |
| 2015 | 2,716,208 | (1,070,000) (1) | 1,646,208 | (2) |
| 2016 | 3,628,517 | - | 3,628,517 | |
| 2017 | 3,625,293 | | 3,625,293 | |
| 2018 | 3,607,520 | | 3,607,520 | |
| 2019 | 3,593,070 | | 3,593,070 | |

⁽¹⁾ The 2015 CAFR Sewer Enterprise Fund Schedule of Revenues and Expenses (Schedule D-9) previously reported the Principal retired for 2015 as \$1,955,000. The Principal retired of \$885,000 is the correct amount paid.

⁽²⁾ The 2015 CAFR statistical debt Schedule 16, Pledged Revenue Bond/Loan Coverage, previously reported the total principal and interest paid for 2015 as \$2,716,208. The principal and interest of \$1,646,208 is the correct amount paid. Schedule 16 was corrected in the 2016 CAFR.

Residential and Small Commercial System Development Fee Schedules - 2020

| | | | 9 | Small |
|-------------------|-----|------------|-----|------------|
| | Res | sidential | Con | nmercial |
| Meter Size | | SDF | | SDF |
| 5/8 inch | \$ | 4,050 | \$ | 5,840 |
| 3/4 inch | | 6,080 | | 8,760 |
| 1 inch | | 10,130 | | 14,600 |
| 1.5 inches | | - | | 29,200 |
| 2 inches | | - | | 46,720 |
| 3 inches | | - | | 93,440 |

History of Wastewater System Development Fees

| | Total Number | Total System |
|-------------|---------------------|-------------------------|
| Year | of Connections | Development Fees |
| 2005 | 25,190 | \$1,550,118 |
| 2006 | 25,691 | \$889,964 |
| 2007 | 25,887 | \$851,565 |
| 2008 | 26,044 | \$288,158 |
| 2009 | 26,147 | \$96,975 |
| 2010 | 26,013 | \$277,085 |
| 2011 | 25,875 | \$380,154 |
| 2012 | 25,965 | \$783,174 |
| 2013 | 26,091 | \$765,285 |
| 2014 | 26,276 | \$1,077,096 |
| 2015 | 26,477 | \$1,504,040 |
| 2016 | 26,919 | \$2,459,528 |
| 2017 | 27,284 | \$2,234,310 |
| 2018 | 27,703 | \$3,090,230 |
| 2019 | 28,195 | \$2,279,955 |
| 2020 (1) | 28,361 | \$1,041,610 |

⁽¹⁾ Taps and fees collected through June 30, 2020

History of User Connections by Customer Type

| | | Commercial/ | | | | |
|-------------|--------------------|--------------------|------------|-------------------|--------------------|--------------------|
| | Residential | Industrial | Contract | Other/Out of | Total | % Change in |
| Year | Connections | Connections | Connection | City Users | Connections | Connections |
| 2005 | 23,775 | 1,369 | 1 | 45 | 25,190 | |
| 2006 | 24,161 | 1,463 | 1 | 66 | 25,691 | 2.0% |
| 2007 | 24,323 | 1,485 | 1 | 78 | 25,887 | 0.8% |
| 2008 | 24,435 | 1,521 | 1 | 87 | 26,044 | 0.6% |
| 2009 | 24,507 | 1,547 | 1 | 92 | 26,147 | 0.4% |
| 2010 | 24,537 | 1,410 | 1 | 66 | 26,014 | -0.5% |
| 2011 | 24,515 | 1,311 | 1 | 48 | 25,875 | -0.5% |
| 2012 | 24,562 | 1,309 | 0 | 94 | 25,965 | 0.3% |
| 2013 | 24,679 | 1,330 | 0 | 82 | 26,091 | 0.5% |
| 2014 | 24,825 | 1,367 | 0 | 84 | 26,276 | 0.7% |
| 2015 | 25,011 | 1,376 | 0 | 90 | 26,477 | 0.8% |
| 2016 | 25,318 | 1,488 | 0 | 113 | 26,919 | 1.7% |
| 2017 | 25,620 | 1,543 | 0 | 121 | 27,284 | 1.4% |
| 2018 | 26,028 | 1,547 | 0 | 128 | 27,703 | 1.5% |
| 2019 | 26,481 | 1,583 | 0 | 131 | 28,195 | 1.8% |
| 2020 (1) | 26,676 | 1,555 | 0 | 130 | 28,361 | |

⁽¹⁾ As of June 30, 2020

History of Charges for Service by Category

| | | Commercial/ | | | | | |
|-------------|----------------|-------------------|-------------------|--------------|---------------|-------------|-----------|
| | Residential | Industrial | Other | Special Tap/ | | | Percent |
| | Service | Service | Industrial | Contract | Miscellaneous | Total | Change in |
| Year | Charges | Charges | Charges (1) | Revenues | Revenues (2) | Revenues | Revenues |
| 2005 | \$ 5,356,563 | \$ 1,144,869 | \$ 273,843 | \$ 407,406 | \$ 10,920 | \$7,193,601 | |
| 2006 | 5,621,533 | 1,181,641 | 223,662 | 390,832 | 9,201 | 7,426,869 | 3.2% |
| 2007 | 5,402,944 | 1,146,694 | 228,839 | 409,684 | (19,603) | 7,168,558 | -3.5% |
| 2008 | 5,436,825 | 1,113,443 | 246,565 | 329,322 | (8,166) | 7,117,989 | -0.7% |
| 2009 | 5,844,437 | 1,206,730 | 285,927 | 19,068 | 59,877 | 7,416,039 | 4.2% |
| 2010 | 6,216,671 | 1,275,971 | 244,465 | 68,749 | 30,617 | 7,836,473 | 5.7% |
| 2011 | 6,459,187 | 1,384,300 | 260,554 | 62,618 | 74,330 | 8,240,989 | 5.2% |
| 2012 (3) | 6,846,158 | 1,490,467 | 286,632 | 10,609 | 766 | 8,634,632 | 4.8% |
| 2013 | 7,935,973 | 1,697,791 | 19,269 | 3,121 | 83,951 | 9,740,105 | 12.8% |
| 2014 | 9,374,332 | 2,073,369 | 31,567 | 2,907 | 204,811 | 11,686,986 | 20.0% |
| 2015 | 10,615,333 | 2,343,578 | 116,557 | 4,096 | 5,569 | 13,085,133 | 12.0% |
| 2016 | 10,752,333 | 2,419,355 | 173,170 | 3,265 | 84,496 | 13,432,619 | 2.7% |
| 2017 | 11,512,472 | 2,791,456 | 139,688 | 3,684 | 38,762 | 14,486,062 | 7.8% |
| 2018 | 11,779,956 | 2,799,116 | 108,871 | 4,331 | (23,786) | 14,668,488 | 1.3% |
| 2019 | 11,913,104 | 2,827,717 | 139,886 | 4,968 | 56,950 | 14,942,625 | 1.9% |
| 2020 (4) | 6,190,826 | 1,235,132 | 51,492 | 2,449 | 16,577 | 7,496,477 | |

⁽¹⁾ Includes industrial sewer surcharge and industrial pre-treatment charges.

⁽²⁾ Includes miscellaneous revenues, mixed use rates and charges and accruals for unbilled revenue, which represents service provided as of the end of each year that will not be billed until the first billing date in January. Unbilled revenue was negative in 2008, 2012, 2015 and 2018.

⁽³⁾ Reduced Miscellaneous Revenue from original bond table by negative unbilled revenue at year end.

⁽⁴⁾ Through June 30, 2020

Budget Summary and Comparison - Sewer Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised Budget | 2020 YTD (through 6/30/20) (1) |
|---|--------------------------------|--------------------------------------|---------------------------|--------------------------------------|
| REVENUE | | | | |
| Operating Revenue | | | | |
| Charges for services (2) | \$16,052,900 | \$ 7,290,505 | \$15,723,400 | \$ 7,496,477 |
| Non-Operating Revenue | | | | |
| Interest income | 39,400 | 228,728 | 59,600 | 137,641 |
| Intergovernmental | 147,189 | 203,015 | 138,552 | 7,308 |
| Miscellaneous | 3,000 | (14,885) | 3,000 | 19,172 |
| Operating transfers in | 523,132 | - | 519,962 | - |
| Total non-operating revenue | 712,721 | 416,858 | 721,114 | 164,121 |
| Total revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 |
| APPLICATION OF REVENUE | | | | |
| Operating Expense | | | | |
| Director administration | 362,749 | 89,456 | 364,764 | 102,891 |
| Administration | 1,661,446 | 653,098 | 1,742,841 | 699,199 |
| Industrial pretreatment | 171,316 | 60,237 | 171,343 | 60,239 |
| Collection system | 1,563,064 | 546,594 | 1,532,852 | 666,476 |
| Treatment plant | 3,490,213 | 1,548,551 | 3,342,650 | 1,453,611 |
| Water quality lab | 745,290 | 262,160 | 749,745 | 276,161 |
| Administrative services | 972,505 | 483,318 | 992,561 | 501,234 |
| Franchise equivalency | 642,236 | 321,120 | 629,056 | 314,526 |
| Bad debt expense | 2,000 | 140 | 2,000 | 221 |
| Total operating expenses | 9,610,819 | 3,964,674 | 9,527,812 | 4,074,558 |
| Capital Expense | 12,864,521 | 2,549,032 | 2,609,753 | 1,844,564 |
| Non-Operating Expenses | | | | |
| Transfers to other funds | 648,902 | 2,934 | 1,193,065 | 13,488 |
| Debt Requirements | 3,593,070 | 584,357 | 3,575,970 | 556,990 |
| Total expenses | \$26,717,312 | \$ 7,100,997 | \$16,906,600 | \$ 6,489,600 |
| Additions To (Deductions From) Operating Reserves | (9,951,691) | 606,455 | (462,086) | 1,170,998 |
| Total Application of Revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Includes sewer fees (rate and charges), industrial surcharges and construction inspections.

Budget Summary and Comparison - Sewer Construction Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised <u>Budget</u> | 2020 YTD (through <u>6/30/20) (1)</u> |
|--|--------------------------------|--------------------------------------|----------------------------------|---|
| Sources of Funds | | | | |
| Beginning Working Capital (fund balance) (2) | \$ 8,220,931 | \$ 8,220,931 | \$ 10,150,094 | \$ 10,150,094 |
| System development fee | 1,668,600 | 1,294,011 | 1,695,360 | 1,041,678 |
| Developer participation | - | - | - | - |
| Interest Income | 29,800 | 95,853 | 43,500 | 89,217 |
| Total Sources of Funds | 9,919,331 | 9,610,795 | 11,888,954 | 11,280,989 |
| Expenses | | | | |
| Capital Expense | 1,323,329 | 15,345 | - | 38,192 |
| Non-capital expense (3) | - | - | 8,760 | 8,760 |
| Transfers out | 524,059 | - | 519,962 | - |
| Total Expenses | 1,847,388 | 15,345 | 528,722 | 46,952 |
| Ending Working Capital | \$ 8,071,943 | \$ 9,595,450 | \$ 11,360,232 | \$ 11,234,037 |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Represents actual beginning working capital (fund balance) in each column, rather than budgeted information.

⁽³⁾ Added line to appropriately reflect non-capital expense budget information.

Sewer Fund - History of Revenues, Expenses and Changes in Fund Net Position

| - | 2015 | <u>2016</u> | <u>2017</u> | 2018 | 2019 |
|--|---------------------------|---------------|---------------|--------------------------|------------------|
| Operating Revenues | | | | | |
| Charges for services | \$ 13,085,133 | \$ 13,432,618 | \$ 14,486,062 | \$ 14,668,488 | \$ 14,942,625 |
| Operating Expenses | | | | | |
| Administration | 1,103,308 | 1,290,974 | 1,205,666 | 1,676,611 | 1,941,273 |
| Transmission/distribution | 1,966,981 | 1,397,097 | 1,170,209 | 1,545,715 | 1,569,515 |
| Treatment/disposal | 3,704,305 | 4,045,224 | 3,899,651 | 3,945,472 | 4,058,815 |
| Depreciation | 2,904,957 | 3,010,430 | 3,136,126 | 4,146,464 | 5,058,506 |
| Administrative fees (1) | 797,640 | 740,067 | 879,370 | 909,683 | 972,505 |
| Franchise fee (2) | 528,480 | 551,772 | 570,164 | 583,000 | 642,236 |
| Total operating expenses | 11,005,671 | 11,035,564 | 10,861,186 | 12,806,945 | 14,242,850 |
| Operating Income (Loss) | 2,079,462 | 2,397,054 | 3,624,876 | 1,861,543 | 699,775 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment income (loss) | 37,336 | 192,270 | 218,714 | 408,539 | 529,740 |
| Miscellaneous | 444,522 | 55,283 | 63,214 | 111,267 | 58,359 |
| Intergovernmental | 278,857 | 1,641,549 | 662,443 | 305,409 | 265,901 |
| Interest expense | - | (134,787) | (156,178) | (1,682,725) | (1,606,999) |
| Gain (Loss) on disposal of assets | (10,767) | - | - | - | - |
| Total non-operating revenues | 749,948 | 1,754,315 | 788,193 | (857,510) | (752,999) |
| Change in net assets before transfers | | | | | |
| and capital contributions | 2,829,410 | 4,151,369 | 4,413,069 | 1,004,033 | (53,224) |
| Capital Contributions Transfers | 554,288 | 608,787 | 3,536,162 | 3,714,553 | 728,123 |
| Transfers in | 367,591 | 552,119 | 527,276 | 524,922 | 523,132 |
| Transfers out | (107,543) | (349,915) | (115,022) | (45,646) | (664,603) |
| Change in net position | 3,643,746 | 4,962,360 | 8,361,485 | 5,197,862 | 533,428 |
| Total Net Position - January 1 (3) Cumulative effect of correction to | 96,311,784 | 98,515,831 | 103,478,191 | 111,839,676 | 116,210,064 |
| prior period (4) Restated Total Net Position - January | (1,439,699) 94,872,085 | - | - | (827,477) 111,012,199 | - 116,210,064 |
| Total Net Position - December 31 (3) | \$ 98,515,831 | \$103,478,191 | \$111,839,676 | \$116,210,064 | \$116,743,492 |

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services provided to the Sewer Fund.

⁽²⁾ Current City financial policies require the Sewer Fund to pay the General Fund a 4.16% franchise fee.

^{(3)&}quot;Net Position" includes the value of all assets attributable to the Sewer Fund, not just those acquired during the year presented.

⁽⁴⁾ Prior period correction due to fixed assets adjustments and implementation of GASB 68, 71 and 75 related to Pension and OPEB.

Sewer Construction Fund - History of Revenues, Expenditures and Changes in Fund Balances

| - | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|
| Revenues | | | | <u>= 010</u> | |
| Licenses and permits (1) | \$ 1,504,040 | \$ 2,459,528 | \$ 2,234,310 | \$ 3,090,230 | \$ 2,279,955 |
| Developer/owner participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Investment income (loss) | 17,300 | 27,595 | 35,565 | 129,342 | 257,961 |
| Miscellaneous | - | - | - | - | - |
| Total revenues | 1,536,100 | 2,554,349 | 2,284,565 | 3,247,264 | 2,537,916 |
| Expenditures | | | | | |
| Current: | | | | | |
| Municipal utility stystem | - | - | 1,454 | 8,399 | 85,621 |
| Capital Outlay | - | - | 2,359,368 | - | - |
| Total expenditures | - | - | 2,360,822 | 8,399 | 85,621 |
| Excess of Revenues Over | | | | | |
| (Under) Expenditures | 1,536,100 | 2,554,349 | (76,257) | 3,238,865 | 2,452,295 |
| Other Financing Sources (Uses) | | | | | |
| Transfers out (2) | (367,591) | (552,119) | (546,279) | (538,207) | (523,132) |
| Net change in fund balance | 1,168,509 | 2,002,230 | (622,536) | 2,700,658 | 1,929,163 |
| Fund Balance - January 1 | 2,972,070 | 4,140,579 | 6,142,809 | 5,520,273 | 8,220,931 |
| Fund Balance - December 31 | \$ 4,140,579 | \$ 6,142,809 | \$ 5,520,273 | \$ 8,220,931 | \$10,150,094 |

⁽¹⁾ Consists primarily of System Development Fees.

⁽²⁾ Consists primarily of transfers to the Sewer Fund and also includes transfers to the Art in Public Places Fund.

Wastewater

Enterprise Revenue Bonds

Series 2013

(CUSIP #543098)

History of Net Pledged Revenues and Pro-Forma Debt Service Coverage (1)

| Fiscal Year | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|--------------|--------------|--------------|---------------|--------------|
| Gross Pledged Revenues | | | | | |
| Charges for services | \$13,085,133 | \$13,432,618 | \$14,486,062 | \$ 14,668,488 | \$14,942,625 |
| System development fees | 1,504,040 | 2,459,528 | 2,234,310 | 3,090,230 | 2,279,955 |
| Developer participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Other income | 111,321 | 53,180 | 63,214 | 111,267 | 58,359 |
| Interest earnings | 66,174 | 225,043 | 254,279 | 537,881 | 787,699 |
| BAB Credit on 2010B Bonds (2) | 162,226 | 162,662 | 156,528 | 165,701 | 143,219 |
| Total | 14,943,654 | 16,400,257 | 17,209,083 | 18,601,259 | 18,211,857 |
| | | | | | |
| Operation and Maintenance Expenses (3) | 8,100,714 | 8,025,133 | 7,725,060 | 8,660,481 | 9,184,344 |
| | | | | | |
| Net Pledged Revenues | \$ 6,842,940 | \$ 8,375,124 | \$ 9,484,023 | \$ 9,940,778 | \$ 9,027,513 |
| | | | | | |
| Actual Debt Service Paid (4) | \$ 1,646,208 | \$ 3,628,517 | \$ 3,625,293 | \$ 3,607,520 | \$ 3,593,070 |
| Coverage | | | | | |
| | 4.16x | 2.31x | 2.62x | 2.76x | 2.51x |
| Combined Maximum Annual | | | | | |
| Principal and Interest Requirements (5) | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 |
| | | | | | |
| Pro-Forma Coverage | 1.88x | 2.30x | 2.60x | 2.72x | 2.47x |

⁽¹⁾ Derived from the City's audited financial statements for 2015 through 2019.

⁽²⁾ The BAB Credit is also included in Gross Pledged Revenues.

⁽³⁾ Includes all expenses properly allocable to the System pursuant to GAAP. Does not include depreciation, amortization or interest paid on outstanding bonds.

⁽⁴⁾ Includes debt service on the 2010 bonds, debt service on the 2013 bonds and debt service on the 2015 bonds beginning in 2016.

⁽⁵⁾ Represents the Combined Maximum Annual Principal and Interest Requirements payable on the 2010 Bonds, the 2013 Bonds, and the 2015 Bonds (\$3,648,375 in 2035).

Comparative Disclosure Adjustments and Analysis

Related to Table 6.1

Pro-Forma Debt Service Coverage

| Actual Debt | Actual Debt |
|--------------|--------------|
| Service Paid | Service Paid |
| Reported | Reported |
| 2011 - 2019 | 2019 |
| | |

| | Actual Debt | Actual Debt | | | |
|------|--------------|-----------------|----|--------------|-----|
| Year | Service Paid | Adjustments | Se | Service Paid | |
| 2011 | \$ 1,041,896 | - | \$ | 1,041,896 | |
| 2012 | 1,063,995 | - | | 1,063,995 | |
| 2013 | 1,190,917 | - | | 1,190,917 | |
| 2014 | 1,648,608 | - | | 1,648,608 | |
| 2015 | 2,716,208 | (1,070,000) (1) | | 1,646,208 | (2) |
| 2016 | 3,628,517 | - | | 3,628,517 | |
| 2017 | 3,625,293 | | | 3,625,293 | |
| 2018 | 3,607,520 | | | 3,607,520 | |
| 2019 | 3,593,070 | | | 3,593,070 | |
| | | | | | |

⁽¹⁾ The 2015 CAFR Sewer Enterprise Fund Schedule of Revenues and Expenses (Schedule D-9) previously reported the Principal retired for 2015 as \$1,955,000. The Principal retired of \$885,000 is the correct amount paid.

⁽²⁾ The 2015 CAFR statistical debt Schedule 16, Pledged Revenue Bond/Loan Coverage, previously reported the total principal and interest paid for 2015 as \$2,716,208. The principal and interest of \$1,646,208 is the correct amount paid. Schedule 16 was corrected in the 2016 CAFR.

Residential and Small Commercial System Development Fee Schedules - 2020

| | | | 9 | Small |
|-------------------|-----|------------|-----|------------|
| | Res | sidential | Con | nmercial |
| Meter Size | | SDF | | SDF |
| 5/8 inch | \$ | 4,050 | \$ | 5,840 |
| 3/4 inch | | 6,080 | | 8,760 |
| 1 inch | | 10,130 | | 14,600 |
| 1.5 inches | | - | | 29,200 |
| 2 inches | | - | | 46,720 |
| 3 inches | | - | | 93,440 |

History of Wastewater System Development Fees

| | Total Number | Total System |
|-------------|---------------------|-------------------------|
| Year | of Connections | Development Fees |
| 2005 | 25,190 | \$1,550,118 |
| 2006 | 25,691 | \$889,964 |
| 2007 | 25,887 | \$851,565 |
| 2008 | 26,044 | \$288,158 |
| 2009 | 26,147 | \$96,975 |
| 2010 | 26,013 | \$277,085 |
| 2011 | 25,875 | \$380,154 |
| 2012 | 25,965 | \$783,174 |
| 2013 | 26,091 | \$765,285 |
| 2014 | 26,276 | \$1,077,096 |
| 2015 | 26,477 | \$1,504,040 |
| 2016 | 26,919 | \$2,459,528 |
| 2017 | 27,284 | \$2,234,310 |
| 2018 | 27,703 | \$3,090,230 |
| 2019 | 28,195 | \$2,279,955 |
| 2020 (1) | 28,361 | \$1,041,610 |

⁽¹⁾ Taps and fees collected through June 30, 2020

History of User Connections by Customer Type

| | | Commercial/ | | | | |
|-------------|--------------------|--------------------|------------|-------------------|--------------------|--------------------|
| | Residential | Industrial | Contract | Other/Out of | Total | % Change in |
| Year | Connections | Connections | Connection | City Users | Connections | Connections |
| 2005 | 23,775 | 1,369 | 1 | 45 | 25,190 | |
| 2006 | 24,161 | 1,463 | 1 | 66 | 25,691 | 2.0% |
| 2007 | 24,323 | 1,485 | 1 | 78 | 25,887 | 0.8% |
| 2008 | 24,435 | 1,521 | 1 | 87 | 26,044 | 0.6% |
| 2009 | 24,507 | 1,547 | 1 | 92 | 26,147 | 0.4% |
| 2010 | 24,537 | 1,410 | 1 | 66 | 26,014 | -0.5% |
| 2011 | 24,515 | 1,311 | 1 | 48 | 25,875 | -0.5% |
| 2012 | 24,562 | 1,309 | 0 | 94 | 25,965 | 0.3% |
| 2013 | 24,679 | 1,330 | 0 | 82 | 26,091 | 0.5% |
| 2014 | 24,825 | 1,367 | 0 | 84 | 26,276 | 0.7% |
| 2015 | 25,011 | 1,376 | 0 | 90 | 26,477 | 0.8% |
| 2016 | 25,318 | 1,488 | 0 | 113 | 26,919 | 1.7% |
| 2017 | 25,620 | 1,543 | 0 | 121 | 27,284 | 1.4% |
| 2018 | 26,028 | 1,547 | 0 | 128 | 27,703 | 1.5% |
| 2019 | 26,481 | 1,583 | 0 | 131 | 28,195 | 1.8% |
| 2020 (1) | 26,676 | 1,555 | 0 | 130 | 28,361 | |

⁽¹⁾ As of June 30, 2020

History of Charges for Service by Category

| | | Commercial/ | | | | | |
|-------------|----------------|-------------------|-------------------|--------------|---------------|-------------|-----------|
| | Residential | Industrial | Other | Special Tap/ | | | Percent |
| | Service | Service | Industrial | Contract | Miscellaneous | Total | Change in |
| Year | Charges | Charges | Charges (1) | Revenues | Revenues (2) | Revenues | Revenues |
| 2005 | \$ 5,356,563 | \$ 1,144,869 | \$ 273,843 | \$ 407,406 | \$ 10,920 | \$7,193,601 | |
| 2006 | 5,621,533 | 1,181,641 | 223,662 | 390,832 | 9,201 | 7,426,869 | 3.2% |
| 2007 | 5,402,944 | 1,146,694 | 228,839 | 409,684 | (19,603) | 7,168,558 | -3.5% |
| 2008 | 5,436,825 | 1,113,443 | 246,565 | 329,322 | (8,166) | 7,117,989 | -0.7% |
| 2009 | 5,844,437 | 1,206,730 | 285,927 | 19,068 | 59,877 | 7,416,039 | 4.2% |
| 2010 | 6,216,671 | 1,275,971 | 244,465 | 68,749 | 30,617 | 7,836,473 | 5.7% |
| 2011 | 6,459,187 | 1,384,300 | 260,554 | 62,618 | 74,330 | 8,240,989 | 5.2% |
| 2012 (3) | 6,846,158 | 1,490,467 | 286,632 | 10,609 | 766 | 8,634,632 | 4.8% |
| 2013 | 7,935,973 | 1,697,791 | 19,269 | 3,121 | 83,951 | 9,740,105 | 12.8% |
| 2014 | 9,374,332 | 2,073,369 | 31,567 | 2,907 | 204,811 | 11,686,986 | 20.0% |
| 2015 | 10,615,333 | 2,343,578 | 116,557 | 4,096 | 5,569 | 13,085,133 | 12.0% |
| 2016 | 10,752,333 | 2,419,355 | 173,170 | 3,265 | 84,496 | 13,432,619 | 2.7% |
| 2017 | 11,512,472 | 2,791,456 | 139,688 | 3,684 | 38,762 | 14,486,062 | 7.8% |
| 2018 | 11,779,956 | 2,799,116 | 108,871 | 4,331 | (23,786) | 14,668,488 | 1.3% |
| 2019 | 11,913,104 | 2,827,717 | 139,886 | 4,968 | 56,950 | 14,942,625 | 1.9% |
| 2020 (4) | 6,190,826 | 1,235,132 | 51,492 | 2,449 | 16,577 | 7,496,477 | |

⁽¹⁾ Includes industrial sewer surcharge and industrial pre-treatment charges.

⁽²⁾ Includes miscellaneous revenues, mixed use rates and charges and accruals for unbilled revenue, which represents service provided as of the end of each year that will not be billed until the first billing date in January. Unbilled revenue was negative in 2008, 2012, 2015 and 2018

⁽³⁾ Reduced Miscellaneous Revenue from original bond table by negative unbilled revenue at year end.

⁽⁴⁾ Through June 30, 2020

Budget Summary and Comparison - Sewer Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised <u>Budget</u> | 2020 YTD (through 6/30/20) (1) |
|---|--------------------------------|--------------------------------------|----------------------------------|--------------------------------------|
| REVENUE | | | | |
| Operating Revenue | | | | |
| Charges for services (2) | \$16,052,900 | \$ 7,290,505 | \$15,723,400 | \$ 7,496,477 |
| Non-Operating Revenue | | | | |
| Interest income | 39,400 | 228,728 | 59,600 | 137,641 |
| Intergovernmental | 147,189 | 203,015 | 138,552 | 7,308 |
| Miscellaneous | 3,000 | (14,885) | 3,000 | 19,172 |
| Operating transfers in | 523,132 | - | 519,962 | - |
| Total non-operating revenue | 712,721 | 416,858 | 721,114 | 164,121 |
| Total revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 |
| APPLICATION OF REVENUE | | | | |
| Operating Expense | | | | |
| Director administration | 362,749 | 89,456 | 364,764 | 102,891 |
| Administration | 1,661,446 | 653,098 | 1,742,841 | 699,199 |
| Industrial pretreatment | 171,316 | 60,237 | 171,343 | 60,239 |
| Collection system | 1,563,064 | 546,594 | 1,532,852 | 666,476 |
| Treatment plant | 3,490,213 | 1,548,551 | 3,342,650 | 1,453,611 |
| Water quality lab | 745,290 | 262,160 | 749,745 | 276,161 |
| Administrative services | 972,505 | 483,318 | 992,561 | 501,234 |
| Franchise equivalency | 642,236 | 321,120 | 629,056 | 314,526 |
| Bad debt expense | 2,000 | 140 | 2,000 | 221 |
| Total operating expenses | 9,610,819 | 3,964,674 | 9,527,812 | 4,074,558 |
| Capital Expense | 12,864,521 | 2,549,032 | 2,609,753 | 1,844,564 |
| Non-Operating Expenses | | | | |
| Transfers to other funds | 648,902 | 2,934 | 1,193,065 | 13,488 |
| Debt Requirements | 3,593,070 | 584,357 | 3,575,970 | 556,990 |
| Total expenses | \$26,717,312 | \$ 7,100,997 | \$16,906,600 | \$ 6,489,600 |
| Additions To (Deductions From) Operating Reserves | (9,951,691) | 606,455 | (462,086) | 1,170,998 |
| Total Application of Revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 |
| | | | | |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Includes sewer fees (rate and charges), industrial surcharges and construction inspections.

Budget Summary and Comparison - Sewer Construction Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised <u>Budget</u> | 2020 YTD (through <u>6/30/20) (1)</u> |
|--|--------------------------------|--------------------------------------|----------------------------------|---|
| Sources of Funds | | | | |
| Beginning Working Capital (fund balance) (2) | \$ 8,220,931 | \$ 8,220,931 | \$ 10,150,094 | \$ 10,150,094 |
| System development fee | 1,668,600 | 1,294,011 | 1,695,360 | 1,041,678 |
| Developer participation | - | - | - | - |
| Interest Income | 29,800 | 95,853 | 43,500 | 89,217 |
| Total Sources of Funds | 9,919,331 | 9,610,795 | 11,888,954 | 11,280,989 |
| Expenses | | | | |
| Capital Expense | 1,323,329 | 15,345 | - | 38,192 |
| Non-capital expense (3) | - | - | 8,760 | 8,760 |
| Transfers out | 524,059 | - | 519,962 | - |
| Total Expenses | 1,847,388 | 15,345 | 528,722 | 46,952 |
| Ending Working Capital | \$ 8,071,943 | \$ 9,595,450 | \$ 11,360,232 | \$11,234,037 |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Represents actual beginning working capital (fund balance) in each column, rather than budgeted information.

⁽³⁾ Added line to appropriately reflect non-capital expense budget information.

Sewer Fund - History of Revenues, Expenses and Changes in Fund Net Position

| · | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Charges for services | \$ 13,085,133 | \$ 13,432,618 | \$ 14,486,062 | \$ 14,668,488 | \$ 14,942,625 |
| Operating Expenses | | | | | |
| Administration | 1,103,308 | 1,290,974 | 1,205,666 | 1,676,611 | 1,941,273 |
| Transmission/distribution | 1,966,981 | 1,397,097 | 1,170,209 | 1,545,715 | 1,569,515 |
| Treatment/disposal | 3,704,305 | 4,045,224 | 3,899,651 | 3,945,472 | 4,058,815 |
| Depreciation | 2,904,957 | 3,010,430 | 3,136,126 | 4,146,464 | 5,058,506 |
| Administrative fees (1) | 797,640 | 740,067 | 879,370 | 909,683 | 972,505 |
| Franchise fee (2) | 528,480 | 551,772 | 570,164 | 583,000 | 642,236 |
| Total operating expenses | 11,005,671 | 11,035,564 | 10,861,186 | 12,806,945 | 14,242,850 |
| Operating Income (Loss) | 2,079,462 | 2,397,054 | 3,624,876 | 1,861,543 | 699,775 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment income (loss) | 37,336 | 192,270 | 218,714 | 408,539 | 529,740 |
| Miscellaneous | 444,522 | 55,283 | 63,214 | 111,267 | 58,359 |
| Intergovernmental | 278,857 | 1,641,549 | 662,443 | 305,409 | 265,901 |
| Interest expense | - | (134,787) | (156,178) | (1,682,725) | (1,606,999) |
| Gain (Loss) on disposal of assets | (10,767) | | | | |
| Total non-operating revenues | 749,948 | 1,754,315 | 788,193 | (857,510) | (752,999) |
| Change in net assets before transfers | | | | | |
| and capital contributions | 2,829,410 | 4,151,369 | 4,413,069 | 1,004,033 | (53,224) |
| Capital Contributions Transfers | 554,288 | 608,787 | 3,536,162 | 3,714,553 | 728,123 |
| Transfers in | 367,591 | 552,119 | 527,276 | 524,922 | 523,132 |
| Transfers out | (107,543) | (349,915) | (115,022) | (45,646) | (664,603) |
| Change in net position | 3,643,746 | 4,962,360 | 8,361,485 | 5,197,862 | 533,428 |
| Total Net Position - January 1 (3) Cumulative effect of correction to | 96,311,784 | 98,515,831 | 103,478,191 | 111,839,676 | 116,210,064 |
| prior period (4) | (1,439,699) | - | - | (827,477) | - |
| Restated Total Net Position - January | 94,872,085 | | | 111,012,199 | 116,210,064 |
| Total Net Position - December 31 (3) | \$ 98,515,831 | \$103,478,191 | \$111,839,676 | \$116,210,064 | \$116,743,492 |

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services provided to the Sewer Fund.

⁽²⁾ Current City financial policies require the Sewer Fund to pay the General Fund a 4.16% franchise fee.

^{(3)&}quot;Net Position" includes the value of all assets attributable to the Sewer Fund, not just those acquired during the year presented.

⁽⁴⁾ Prior period correction due to fixed assets adjustments and implementation of GASB 68, 71 and 75 related to Pension and OPEB.

Sewer Construction Fund - History of Revenues, Expenditures and Changes in Fund Balances

| - | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2019 |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|
| Revenues | | | | | |
| Licenses and permits (1) | \$ 1,504,040 | \$ 2,459,528 | \$ 2,234,310 | \$3,090,230 | \$ 2,279,955 |
| Developer/owner participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Investment income (loss) | 17,300 | 27,595 | 35,565 | 129,342 | 257,961 |
| Miscellaneous | - | - | - | - | - |
| Total revenues | 1,536,100 | 2,554,349 | 2,284,565 | 3,247,264 | 2,537,916 |
| Expenditures | | | | | |
| Current: | | | | | |
| Municipal utility stystem | - | - | 1,454 | 8,399 | 85,621 |
| Capital Outlay | - | - | 2,359,368 | - | - |
| Total expenditures | - | - | 2,360,822 | 8,399 | 85,621 |
| Excess of Revenues Over | | | | | |
| (Under) Expenditures | 1,536,100 | 2,554,349 | (76,257) | 3,238,865 | 2,452,295 |
| Other Financing Sources (Uses) | | | | | |
| Transfers out (2) | (367,591) | (552,119) | (546,279) | (538,207) | (523,132) |
| Net change in fund balance | 1,168,509 | 2,002,230 | (622,536) | 2,700,658 | 1,929,163 |
| Fund Balance - January 1 | 2,972,070 | 4,140,579 | 6,142,809 | 5,520,273 | 8,220,931 |
| Fund Balance - December 31 | \$4,140,579 | \$ 6,142,809 | \$ 5,520,273 | \$ 8,220,931 | \$10,150,094 |

⁽¹⁾ Consists primarily of System Development Fees.

⁽²⁾ Consists primarily of transfers to the Sewer Fund and also includes transfers to the Art in Public Places Fund.

Storm Drainage

Revenue Bonds

Series 2014

(CUSIP #54310P)

<u>History of Pledged Revenues and Pro-Forma Debt Service Coverage (1)</u>

| Fiscal Year | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|--------------|--------------|--------------|--------------|------------------|
| Pledged Revenues | | | | | |
| User charges | \$ 6,644,935 | \$ 6,730,428 | \$ 6,858,415 | \$ 7,055,596 | \$ 7,262,803 |
| Plant investment fees | 302,142 | 527,748 | 568,223 | 686,588 | 505,230 |
| Total | \$ 6,947,077 | \$ 7,258,176 | \$ 7,426,638 | \$ 7,742,184 | \$ 7,768,033 (3) |
| | | | | | |
| Actual Debt Service Paid on 2008/2014/2016 | \$ 2,534,803 | \$ 2,419,351 | \$ 2,441,688 | \$ 2,437,988 | \$ 2,442,688 |
| Coverage | 2.74x | 3.00x | 3.04x | 3.18x | 3.18x |
| | | | | | |
| Combined Maximum | | | | | |
| Annual Debt Service (2) | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 |
| Pro-Forma Coverage | 2.82x | 2.94x | 3.01x | 3.14x | 3.15x |

⁽¹⁾ Includes only storm drainage user charge revenues and storm drainage plant investment fees, and does not include investment income or miscellaneous income, which are also included in Pledged Revenues. See "Pledged Revenues" above and "FINANCIAL INFORMATION CONCERNING THE STORM DRAINAGE SYSTEM - Storm Drainage Fees." Storm Drainage Plant Investment Fees are recorded as capital contributions in the Storm Drainage Fund.

Source: Derived from the City's Comprehensive Annual Financial Reports for 2015-2019; and the debt service schedules (as to the combined maximum annual debt service).

⁽²⁾ Represents the Combined Maximum Annual Debt Service on the 2014 Bonds and the 2016 Bonds (\$2,465,238 occurring in 2028) See "DEBT SERVICE REQUIREMENTS."

⁽³⁾ An error was discovered in statistical table 16 in the 2019 CAFR. The gross resources total number did not include Plant investment fees. This has been corrected for the 2020 CAFR.

${\bf Comparative\ Disclosure\ Adjustments\ and\ Analysis}$

Related to Table 8.1

Pro-Forma Debt Service Coverage

| | Actual Debt Service Paid Reported | | Actual Debt Service Paid Reported |
|------|---|-----------------|---|
| | 2014-2019 | - | 2019 |
| | Reported Debt | | Actual Debt |
| Year | Service Paid | Adjustments | Service Paid |
| 2014 | 2,383,756 | (1,300,000) (1) | 1,083,756 |
| 2015 | 2,534,803 | - | 2,534,803 |
| 2016 | 2,419,351 | - | 2,419,351 |
| 2017 | 2,441,688 | - | 2,441,688 |
| 2018 | 2,437,988 | - | 2,437,988 |
| 2019 | 2,442,688 | - | 2,442,688 |

⁽¹⁾ An interfund loan was included in error in the figure for debt service paid in 2014.

History of Storm Drainage Revenues

| Plant | | | | | | |
|----------|--------------|-------------|------------|------------|--------------|------------|
| | User Charge | Percentage | Investment | Percentage | | Percentage |
| Year | Revenues | Change | Fees | Change | Total | Change |
| 2009 | \$ 3,428,994 | - | \$ 30,774 | - | \$ 3,459,768 | - |
| 2010 | 3,420,656 | (0.24) % | 120,618 | 291.95 % | 3,541,274 | 2.36 % |
| 2011 | 3,395,622 | (0.73) % | 93,331 | (22.62) % | 3,488,953 | (1.48) % |
| 2012 | 3,835,699 | 12.96 % | 163,868 | 75.58 % | 3,999,567 | 14.64 % |
| 2013 | 4,027,152 | 4.99 % | 146,340 | (10.70) % | 4,173,492 | 4.35 % |
| 2014 | 6,579,550 (| (2) 63.38 % | 235,532 | 60.95 % | 6,815,082 | 63.29 % |
| 2015 | 6,644,935 | 0.99 % | 302,142 | 28.28 % | 6,947,077 | 1.94 % |
| 2016 | 6,730,428 | 1.29 % | 527,748 | 74.67 % | 7,258,176 | 4.48 % |
| 2017 | 6,858,415 | 1.90 % | 568,223 | 7.67 % | 7,426,638 | 2.32 % |
| 2018 | 7,055,596 | 2.88 % | 686,588 | 20.83 % | 7,742,184 | 4.25 % |
| 2019 | 7,262,803 | 2.94 % | 505,230 | (26.41) % | 7,768,033 | 0.33 % |
| 2020 (1) | 3,701,963 | - | 232,990 | - | 3,934,953 | - |
| | | | | | | |

⁽¹⁾ Represents collections through June 2020

Source: Derived from the City's Comprehensive Annual Financial Reports for the years ended 2009-2019 and from 2020 interim information provided by the City.

⁽²⁾ Revenues increased in "User Charges" category due in part to a rate increase as described in "FINANCIAL INFORMATION CONCERNING THE STORM DRAINAGE SYSTEM - Storm Drainage Fees."

Storm Drainage Enterprise Fund - Budget Summary and Comparison

| | 2019 Final Budget | 2019 YTD through (06/30/19) (1) | 2020 Amended Budget | 2020 YTD through (06/30/20) (1) |
|--------------------------------|-------------------------|---------------------------------------|---------------------------|---------------------------------------|
| REVENUES | | | | |
| Charges for services | \$ 7,119,80 | 0 \$ 3,603,984 | \$ 7,371,700 | \$ 3,701,963 |
| Plant investment fee | 277,80 | 0 287,532 | 286,274 | 232,990 |
| Intergovernmental | 4,566,43 | 5 1,109,370 | - | (93,359) |
| Investment income | 15,50 | 0 128,515 | 9,200 | 98,375 |
| Miscellaneous | 32,00 | 0 (74,680) | 32,000 | 83,804 |
| Proceeds from long-term loan | 4,329,65 | 7 - | - | - |
| Total Revenues | 16,341,19 | 5,054,721 | 7,699,174 | 4,023,773 |
| | | _ | | |
| EXPENDITURES | | | | |
| Administration | 2,149,11 | 0 862,319 | 2,088,290 | 592,793 |
| Maintenance/Development | 2,232,84 | 2 549,966 | 2,115,798 | 1,049,636 |
| Administrative Fees (2) | 621,07 | 5 520,630 | 759,070 | 383,418 |
| Total Operations | 5,003,02 | 7 1,932,915 | 4,963,158 | 2,025,847 |
| Debt service | 2,442,68 | 8 1,840,703 | 2,440,438 | 368,932 |
| Capital outlay | 17,571,76 | | 664,276 | 1,221,016 |
| Total Expenses | 25,017,48 | | 8,067,872 | 3,615,795 |
| | | | | |
| Excess of Revenues over | | | | |
| (under) Expenditures | \$ (8,676,29 | 1) \$ (2,644,565) | \$ (368,698) | \$ 407,978 |

⁽¹⁾ Unaudited, interim information only.

Source: The City; derived from the 2020 Budget, the 2019 CAFR and unaudited interim information provided by the City.

⁽²⁾ Represents payments from other funds to the General Fund to cover the cost of general services (administrative, financial and legal services, offices space, etc.).

Storm Drainage Enterprise Fund

Comparative Statement of Revenues, Expenditures and Changes in Net Fund Position

Fiscal Year Ended December 31 2016 2017 2018 2019 2015 **Operating Revenues** \$ 6,644,935 \$ 6,730,428 \$ 6,858,415 \$ 7,055,596 \$ 7,262,803 Charges for services **Operating Expenses** Administration 1,358,521 2,190,103 2,471,680 1,587,078 1,445,334 Maintenance/Development 2,797,705 803,687 800,241 810,584 2,936,798 Depreciation 1,523,682 1,601,643 1,677,140 1,834,208 2,023,340 Administrative fees (1) 403,149 546,335 455,968 538,495 621,074 Total operating expenses 4,089,039 5,138,322 5,415,372 6,896,579 6,887,453 **Operating Income (Loss)** 2,555,896 1,592,106 1,443,043 159,017 375,350 **Non-Operating Revenues (Expenses)** 319,090 Investment income 134,843 147,345 125,541 221,828 Miscellaneous 64,178 146,216 247,875 218,225 131,943 Intergovernmental 377,247 1,177,585 5,730,043 2,020,525 6,002,696 (883,362)Interest (124,437)(125,423)(111,684)(846,514)Total non-operating revenues 451,831 1,345,723 5,991,775 1,577,216 5,607,215 Change in net position before transfers 3,007,727 and capital contributions 2,937,829 7,434,818 1,736,233 5,982,565 Capital Contributions 558,379 815,916 1,736,553 4,385,069 872,473 **Transfers** Transfers in Transfers out (56,840)(16,853)(23,922)(7,740)(252,008)Change in Net Position 3,509,266 3,736,892 9,147,449 6,113,562 6,603,030 **Total Net Position - January 1** (2) \$47,899,247 \$61,495,673 \$65,232,565 \$74,380,014 \$80,188,871 Cumulative effect of correction 10,087,160 to prior period (304,705)Restated Net Position (3) (4) 57,986,407 74,075,309 80.188.871 Total Net Position - December 31 (2) \$61,495,673 \$65,232,565 \$74,380,014 \$80,188,871 \$86,791,901

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services (adminstrative, financial and legal services, office space etc.) provided to the Storm Drainage Fund.

⁽²⁾ Net Position includes the value of all assets attributable to the fund, not just those aquired durning the year presented.

⁽³⁾ In 2015, the City implemented new financial accounting software. Adjustments were necessary to bring fixed asset balances in the GL to balances in the fixed asset sub system after data conversion. Adjustments were also made for pension accounting in accordance with GASB 68 and GASB 71.

⁽⁴⁾ In 2018, the City reclassed certain fixed assets from land to improvements, thus creating a prior period adjustment in depreciation expense of \$122,123. An adjustment was also made for pension accounting in accordance with GASB 75 in the amount of \$182,582.

Wastewater

Enterprise Revenue Bonds

Series 2015

(CUSIP #543098)

History of Net Pledged Revenues and Pro-Forma Debt Service Coverage (1)

| Fiscal Year | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|--|--------------|--------------|--------------|---------------|--------------|
| Gross Pledged Revenues | | | | | |
| Charges for services | \$13,085,133 | \$13,432,618 | \$14,486,062 | \$ 14,668,488 | \$14,942,625 |
| System development fees | 1,504,040 | 2,459,528 | 2,234,310 | 3,090,230 | 2,279,955 |
| Developer participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Other income | 111,321 | 53,180 | 63,214 | 111,267 | 58,359 |
| Interest earnings | 66,174 | 225,043 | 254,279 | 537,881 | 787,699 |
| BAB Credit on 2010B Bonds (2) | 162,226 | 162,662 | 156,528 | 165,701 | 143,219 |
| Total | 14,943,654 | 16,400,257 | 17,209,083 | 18,601,259 | 18,211,857 |
| | | | | | |
| Operation and Maintenance Expenses (3) | 8,100,714 | 8,025,133 | 7,725,060 | 8,660,481 | 9,184,344 |
| | | | | | |
| Net Pledged Revenues | \$ 6,842,940 | \$ 8,375,124 | \$ 9,484,023 | \$ 9,940,778 | \$ 9,027,513 |
| | | | | | |
| Actual Debt Service Paid (4) | \$ 1,646,208 | \$ 3,628,517 | \$ 3,625,293 | \$ 3,607,520 | \$ 3,593,070 |
| Coverage | | | | | |
| | 4.16x | 2.31x | 2.62x | 2.76x | 2.51x |
| Combined Maximum Annual | | | | | |
| Principal and Interest Requirements (5) | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 | 3,648,375 |
| | | | | | |
| Pro-Forma Coverage | 1.88x | 2.30x | 2.60x | 2.72x | 2.47x |

⁽¹⁾ Derived from the City's audited financial statements for 2015 through 2019.

⁽²⁾ The BAB Credit is also included in Gross Pledged Revenues.

⁽³⁾ Includes all expenses properly allocable to the System pursuant to GAAP. Does not include depreciation, amortization or interest paid on outstanding bonds.

⁽⁴⁾ Includes debt service on the 2010 bonds, debt service on the 2013 bonds and debt service on the 2015 bonds beginning in 2016.

⁽⁵⁾ Represents the Combined Maximum Annual Principal and Interest Requirements payable on the 2010 Bonds, the 2013 Bonds, and the 2015 Bonds (\$3,648,375 in 2035).

Comparative Disclosure Adjustments and Analysis

Related to Table 6.1

Pro-Forma Debt Service Coverage

| Actual Debt | Actual Debt |
|--------------|--------------|
| Service Paid | Service Paid |
| Reported | Reported |
| 2011 - 2019 | 2019 |
| <u> </u> | |

| | Actual Debt | Actual Debt | | | |
|------|--------------|-----------------|-------|--------------|-----|
| Year | Service Paid | Adjustments | Servi | Service Paid | |
| 2011 | \$ 1,041,896 | | \$ 1 | ,041,896 | |
| 2012 | 1,063,995 | - | 1 | ,063,995 | |
| 2013 | 1,190,917 | - | 1 | ,190,917 | |
| 2014 | 1,648,608 | - | 1 | ,648,608 | |
| 2015 | 2,716,208 | (1,070,000) (1) | 1 | ,646,208 | (2) |
| 2016 | 3,628,517 | - | 3 | ,628,517 | |
| 2017 | 3,625,293 | | 3 | ,625,293 | |
| 2018 | 3,607,520 | | 3 | ,607,520 | |
| 2019 | 3,593,070 | | 3 | ,593,070 | |

⁽¹⁾ The 2015 CAFR Sewer Enterprise Fund Schedule of Revenues and Expenses (Schedule D-9) previously reported the Principal retired for 2015 as \$1,955,000. The Principal retired of \$885,000 is the correct amount paid.

⁽²⁾ The 2015 CAFR statistical debt Schedule 16, Pledged Revenue Bond/Loan Coverage, previously reported the total principal and interest paid for 2015 as \$2,716,208. The principal and interest of \$1,646,208 is the correct amount paid. Schedule 16 was corrected in the 2016 CAFR.

Residential and Small Commercial System Development Fee Schedules - 2020

| | | | 9 | Small |
|-------------------|-----|------------|-----|------------|
| | Res | sidential | Con | nmercial |
| Meter Size | | SDF | | SDF |
| 5/8 inch | \$ | 4,050 | \$ | 5,840 |
| 3/4 inch | | 6,080 | | 8,760 |
| 1 inch | | 10,130 | | 14,600 |
| 1.5 inches | | - | | 29,200 |
| 2 inches | | - | | 46,720 |
| 3 inches | | - | | 93,440 |

History of Wastewater System Development Fees

| | Total Number | Total System |
|-------------|---------------------|-------------------------|
| Year | of Connections | Development Fees |
| 2005 | 25,190 | \$1,550,118 |
| 2006 | 25,691 | \$889,964 |
| 2007 | 25,887 | \$851,565 |
| 2008 | 26,044 | \$288,158 |
| 2009 | 26,147 | \$96,975 |
| 2010 | 26,013 | \$277,085 |
| 2011 | 25,875 | \$380,154 |
| 2012 | 25,965 | \$783,174 |
| 2013 | 26,091 | \$765,285 |
| 2014 | 26,276 | \$1,077,096 |
| 2015 | 26,477 | \$1,504,040 |
| 2016 | 26,919 | \$2,459,528 |
| 2017 | 27,284 | \$2,234,310 |
| 2018 | 27,703 | \$3,090,230 |
| 2019 | 28,195 | \$2,279,955 |
| 2020 (1) | 28,361 | \$1,041,610 |

⁽¹⁾ Taps and fees collected through June 30, 2020

History of User Connections by Customer Type

| | | Commercial/ | | | | |
|-------------|--------------------|--------------------|------------|-------------------|--------------------|--------------------|
| | Residential | Industrial | Contract | Other/Out of | Total | % Change in |
| Year | Connections | Connections | Connection | City Users | Connections | Connections |
| 2005 | 23,775 | 1,369 | 1 | 45 | 25,190 | |
| 2006 | 24,161 | 1,463 | 1 | 66 | 25,691 | 2.0% |
| 2007 | 24,323 | 1,485 | 1 | 78 | 25,887 | 0.8% |
| 2008 | 24,435 | 1,521 | 1 | 87 | 26,044 | 0.6% |
| 2009 | 24,507 | 1,547 | 1 | 92 | 26,147 | 0.4% |
| 2010 | 24,537 | 1,410 | 1 | 66 | 26,014 | -0.5% |
| 2011 | 24,515 | 1,311 | 1 | 48 | 25,875 | -0.5% |
| 2012 | 24,562 | 1,309 | 0 | 94 | 25,965 | 0.3% |
| 2013 | 24,679 | 1,330 | 0 | 82 | 26,091 | 0.5% |
| 2014 | 24,825 | 1,367 | 0 | 84 | 26,276 | 0.7% |
| 2015 | 25,011 | 1,376 | 0 | 90 | 26,477 | 0.8% |
| 2016 | 25,318 | 1,488 | 0 | 113 | 26,919 | 1.7% |
| 2017 | 25,620 | 1,543 | 0 | 121 | 27,284 | 1.4% |
| 2018 | 26,028 | 1,547 | 0 | 128 | 27,703 | 1.5% |
| 2019 | 26,481 | 1,583 | 0 | 131 | 28,195 | 1.8% |
| 2020 (1) | 26,676 | 1,555 | 0 | 130 | 28,361 | |

⁽¹⁾ As of June 30, 2020

History of Charges for Service by Category

| | | Commercial/ | | | | | |
|-------------|----------------|-------------------|-------------------|--------------|---------------|-------------|-----------|
| | Residential | Industrial | Other | Special Tap/ | | | Percent |
| | Service | Service | Industrial | Contract | Miscellaneous | Total | Change in |
| Year | Charges | Charges | Charges (1) | Revenues | Revenues (2) | Revenues | Revenues |
| 2005 | \$ 5,356,563 | \$ 1,144,869 | \$ 273,843 | \$ 407,406 | \$ 10,920 | \$7,193,601 | |
| 2006 | 5,621,533 | 1,181,641 | 223,662 | 390,832 | 9,201 | 7,426,869 | 3.2% |
| 2007 | 5,402,944 | 1,146,694 | 228,839 | 409,684 | (19,603) | 7,168,558 | -3.5% |
| 2008 | 5,436,825 | 1,113,443 | 246,565 | 329,322 | (8,166) | 7,117,989 | -0.7% |
| 2009 | 5,844,437 | 1,206,730 | 285,927 | 19,068 | 59,877 | 7,416,039 | 4.2% |
| 2010 | 6,216,671 | 1,275,971 | 244,465 | 68,749 | 30,617 | 7,836,473 | 5.7% |
| 2011 | 6,459,187 | 1,384,300 | 260,554 | 62,618 | 74,330 | 8,240,989 | 5.2% |
| 2012 (3) | 6,846,158 | 1,490,467 | 286,632 | 10,609 | 766 | 8,634,632 | 4.8% |
| 2013 | 7,935,973 | 1,697,791 | 19,269 | 3,121 | 83,951 | 9,740,105 | 12.8% |
| 2014 | 9,374,332 | 2,073,369 | 31,567 | 2,907 | 204,811 | 11,686,986 | 20.0% |
| 2015 | 10,615,333 | 2,343,578 | 116,557 | 4,096 | 5,569 | 13,085,133 | 12.0% |
| 2016 | 10,752,333 | 2,419,355 | 173,170 | 3,265 | 84,496 | 13,432,619 | 2.7% |
| 2017 | 11,512,472 | 2,791,456 | 139,688 | 3,684 | 38,762 | 14,486,062 | 7.8% |
| 2018 | 11,779,956 | 2,799,116 | 108,871 | 4,331 | (23,786) | 14,668,488 | 1.3% |
| 2019 | 11,913,104 | 2,827,717 | 139,886 | 4,968 | 56,950 | 14,942,625 | 1.9% |
| 2020 (4) | 6,190,826 | 1,235,132 | 51,492 | 2,449 | 16,577 | 7,496,477 | |

⁽¹⁾ Includes industrial sewer surcharge and industrial pre-treatment charges.

⁽²⁾ Includes miscellaneous revenues, mixed use rates and charges and accruals for unbilled revenue, which represents service provided as of the end of each year that will not be billed until the first billing date in January. Unbilled revenue was negative in 2008, 2012, 2015 and 2018.

⁽³⁾ Reduced Miscellaneous Revenue from original bond table by negative unbilled revenue at year end.

⁽⁴⁾ Through June 30, 2020

Budget Summary and Comparison - Sewer Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised Budget | 2020 YTD (through 6/30/20) (1) | |
|---|--------------------------------|--------------------------------------|---------------------------|--------------------------------------|--|
| REVENUE | | | | | |
| Operating Revenue | | | | | |
| Charges for services (2) | \$16,052,900 | \$ 7,290,505 | \$15,723,400 | \$ 7,496,477 | |
| Non-Operating Revenue | | | | | |
| Interest income | 39,400 | 228,728 | 59,600 | 137,641 | |
| Intergovernmental | 147,189 | 203,015 | 138,552 | 7,308 | |
| Miscellaneous | 3,000 | (14,885) | 3,000 | 19,172 | |
| Operating transfers in | 523,132 | - | 519,962 | - | |
| Total non-operating revenue | 712,721 | 416,858 | 721,114 | 164,121 | |
| Total revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 | |
| APPLICATION OF REVENUE | | | | | |
| Operating Expense | | | | | |
| Director administration | 362,749 | 89,456 | 364,764 | 102,891 | |
| Administration | 1,661,446 | 653,098 | 1,742,841 | 699,199 | |
| Industrial pretreatment | 171,316 | 60,237 | 171,343 | 60,239 | |
| Collection system | 1,563,064 | 546,594 | 1,532,852 | 666,476 | |
| Treatment plant | 3,490,213 | 1,548,551 | 3,342,650 | 1,453,611 | |
| Water quality lab | 745,290 | 262,160 | 749,745 | 276,161 | |
| Administrative services | 972,505 | 483,318 | 992,561 | 501,234 | |
| Franchise equivalency | 642,236 | 321,120 | 629,056 | 314,526 | |
| Bad debt expense | 2,000 | 140 | 2,000 | 221 | |
| Total operating expenses | 9,610,819 | 3,964,674 | 9,527,812 | 4,074,558 | |
| Capital Expense | 12,864,521 | 2,549,032 | 2,609,753 | 1,844,564 | |
| Non-Operating Expenses | | | | | |
| Transfers to other funds | 648,902 | 2,934 | 1,193,065 | 13,488 | |
| Debt Requirements | 3,593,070 | 584,357 | 3,575,970 | 556,990 | |
| Total expenses | \$26,717,312 | \$ 7,100,997 | \$16,906,600 | \$ 6,489,600 | |
| Additions To (Deductions From) Operating Reserves | (9,951,691) | 606,455 | (462,086) | 1,170,998 | |
| Total Application of Revenue | \$16,765,621 | \$ 7,707,452 | \$16,444,514 | \$ 7,660,598 | |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Includes sewer fees (rate and charges), industrial surcharges and construction inspections.

Budget Summary and Comparison - Sewer Construction Fund

| | 2019 Final <u>Budget</u> | 2019 YTD (through 6/30/19) (1) | 2020 Revised <u>Budget</u> | 2020 YTD (through <u>6/30/20) (1)</u> |
|--|--------------------------------|--------------------------------------|----------------------------------|---|
| Sources of Funds | | | | |
| Beginning Working Capital (fund balance) (2) | \$ 8,220,931 | \$ 8,220,931 | \$ 10,150,094 | \$ 10,150,094 |
| System development fee | 1,668,600 | 1,294,011 | 1,695,360 | 1,041,678 |
| Developer participation | - | - | - | - |
| Interest Income | 29,800 | 95,853 | 43,500 | 89,217 |
| Total Sources of Funds | 9,919,331 | 9,610,795 | 11,888,954 | 11,280,989 |
| Expenses | | | | |
| Capital Expense | 1,323,329 | 15,345 | - | 38,192 |
| Non-capital expense (3) | - | - | 8,760 | 8,760 |
| Transfers out | 524,059 | - | 519,962 | - |
| Total Expenses | 1,847,388 | 15,345 | 528,722 | 46,952 |
| Ending Working Capital | \$ 8,071,943 | \$ 9,595,450 | \$ 11,360,232 | \$ 11,234,037 |

⁽¹⁾ Unaudited, interim information only.

⁽²⁾ Represents actual beginning working capital (fund balance) in each column, rather than budgeted information.

⁽³⁾ Added line to appropriately reflect non-capital expense budget information.

Sewer Fund - History of Revenues, Expenses and Changes in Fund Net Position

| - | 2015 | <u>2016</u> | <u>2017</u> | 2018 | 2019 |
|--|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | · |
| Charges for services | \$ 13,085,133 | \$ 13,432,618 | \$ 14,486,062 | \$ 14,668,488 | \$ 14,942,625 |
| Operating Expenses | | | | | |
| Administration | 1,103,308 | 1,290,974 | 1,205,666 | 1,676,611 | 1,941,273 |
| Transmission/distribution | 1,966,981 | 1,397,097 | 1,170,209 | 1,545,715 | 1,569,515 |
| Treatment/disposal | 3,704,305 | 4,045,224 | 3,899,651 | 3,945,472 | 4,058,815 |
| Depreciation | 2,904,957 | 3,010,430 | 3,136,126 | 4,146,464 | 5,058,506 |
| Administrative fees (1) | 797,640 | 740,067 | 879,370 | 909,683 | 972,505 |
| Franchise fee (2) | 528,480 | 551,772 | 570,164 | 583,000 | 642,236 |
| Total operating expenses | 11,005,671 | 11,035,564 | 10,861,186 | 12,806,945 | 14,242,850 |
| Operating Income (Loss) | 2,079,462 | 2,397,054 | 3,624,876 | 1,861,543 | 699,775 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment income (loss) | 37,336 | 192,270 | 218,714 | 408,539 | 529,740 |
| Miscellaneous | 444,522 | 55,283 | 63,214 | 111,267 | 58,359 |
| Intergovernmental | 278,857 | 1,641,549 | 662,443 | 305,409 | 265,901 |
| Interest expense | - | (134,787) | (156,178) | (1,682,725) | (1,606,999) |
| Gain (Loss) on disposal of assets | (10,767) | - | - | - | - |
| Total non-operating revenues | 749,948 | 1,754,315 | 788,193 | (857,510) | (752,999) |
| Change in net assets before transfers | | | | | |
| and capital contributions | 2,829,410 | 4,151,369 | 4,413,069 | 1,004,033 | (53,224) |
| Capital Contributions Transfers | 554,288 | 608,787 | 3,536,162 | 3,714,553 | 728,123 |
| Transfers in | 367,591 | 552,119 | 527,276 | 524,922 | 523,132 |
| Transfers out | (107,543) | (349,915) | (115,022) | (45,646) | (664,603) |
| Change in net position | 3,643,746 | 4,962,360 | 8,361,485 | 5,197,862 | 533,428 |
| Total Net Position - January 1 (3) Cumulative effect of correction to | 96,311,784 | 98,515,831 | 103,478,191 | 111,839,676 | 116,210,064 |
| prior period (4) | (1,439,699) | - | - | (827,477) | - |
| Restated Total Net Position - January | 94,872,085 | | | 111,012,199 | 116,210,064 |
| Total Net Position - December 31 (3) | \$ 98,515,831 | \$103,478,191 | \$111,839,676 | \$116,210,064 | \$116,743,492 |

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services provided to the Sewer Fund.

⁽²⁾ Current City financial policies require the Sewer Fund to pay the General Fund a 4.16% franchise fee.

^{(3)&}quot;Net Position" includes the value of all assets attributable to the Sewer Fund, not just those acquired during the year presented.

⁽⁴⁾ Prior period correction due to fixed assets adjustments and implementation of GASB 68, 71 and 75 related to Pension and OPEB.

Sewer Construction Fund - History of Revenues, Expenditures and Changes in Fund Balances

| - | | | | | |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|
| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
| Revenues | | | | | |
| Licenses and permits (1) | \$ 1,504,040 | \$ 2,459,528 | \$ 2,234,310 | \$ 3,090,230 | \$ 2,279,955 |
| Developer/owner participation | 14,760 | 67,226 | 14,690 | 27,692 | - |
| Investment income (loss) | 17,300 | 27,595 | 35,565 | 129,342 | 257,961 |
| Miscellaneous | - | - | - | - | - |
| Total revenues | 1,536,100 | 2,554,349 | 2,284,565 | 3,247,264 | 2,537,916 |
| Expenditures | | | | | |
| Current: | | | | | |
| Municipal utility stystem | - | - | 1,454 | 8,399 | 85,621 |
| Capital Outlay | - | - | 2,359,368 | - | - |
| Total expenditures | - | - | 2,360,822 | 8,399 | 85,621 |
| Excess of Revenues Over | | | | | |
| (Under) Expenditures | 1,536,100 | 2,554,349 | (76,257) | 3,238,865 | 2,452,295 |
| Other Financing Sources (Uses) | | | | | |
| Transfers out (2) | (367,591) | (552,119) | (546,279) | (538,207) | (523,132) |
| Net change in fund balance | 1,168,509 | 2,002,230 | (622,536) | 2,700,658 | 1,929,163 |
| Fund Balance - January 1 | 2,972,070 | 4,140,579 | 6,142,809 | 5,520,273 | 8,220,931 |
| Fund Balance - December 31 | \$ 4,140,579 | \$ 6,142,809 | \$ 5,520,273 | \$ 8,220,931 | \$10,150,094 |
| | | | | | |

⁽¹⁾ Consists primarily of System Development Fees.

⁽²⁾ Consists primarily of transfers to the Sewer Fund and also includes transfers to the Art in Public Places Fund.

Storm Drainage

Revenue Refunding Bonds

Series 2016

(CUSIP #54310P)

<u>History of Pledged Revenues and Pro-Forma Debt Service Coverage (1)</u>

| Fiscal Year | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|--------------|--------------|--------------|--------------|------------------|
| Pledged Revenues | | | | | |
| User charges | \$ 6,644,935 | \$ 6,730,428 | \$ 6,858,415 | \$ 7,055,596 | \$ 7,262,803 |
| Plant investment fees | 302,142 | 527,748 | 568,223 | 686,588 | 505,230 |
| Total | \$ 6,947,077 | \$ 7,258,176 | \$ 7,426,638 | \$ 7,742,184 | \$ 7,768,033 (3) |
| Actual Debt Service Paid on 2008/2014/2016 | \$ 2,534,803 | \$ 2,419,351 | \$ 2,441,688 | \$ 2,437,988 | \$ 2,442,688 |
| Coverage | 2.74x | 3.00x | 3.04x | 3.18x | 3.18x |
| Combined Maximum | | | | | |
| Annual Debt Service (2) | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 | \$ 2,465,238 |
| Pro-Forma Coverage | 2.82x | 2.94x | 3.01x | 3.14x | 3.15x |

⁽¹⁾ Includes only storm drainage user charge revenues and storm drainage plant investment fees, and does not include investment income or miscellaneous income, which are also included in Pledged Revenues. See "Pledged Revenues" above and "FINANCIAL INFORMATION CONCERNING THE STORM DRAINAGE SYSTEM - Storm Drainage Fees." Storm Drainage Plant Investment Fees are recorded as capital contributions in the Storm Drainage Fund.

Source: Derived from the City's Comprehensive Annual Financial Reports for 2015-2019; and the debt service schedules (as to the combined maximum annual debt service).

⁽²⁾ Represents the Combined Maximum Annual Debt Service on the 2014 Bonds and the 2016 Bonds (\$2,465,238 occurring in 2028) See "DEBT SERVICE REQUIREMENTS."

⁽³⁾ An error was discovered in statistical table 16 in the 2019 CAFR. The gross resources total number did not include Plant investment fees. This has been corrected for the 2020 CAFR.

Comparative Disclosure Adjustments and Analysis

Related to Table 8.1

Pro-Forma Debt Service Coverage

| | Actual Debt Service Paid Reported | | Actual Debt Service Paid Reported |
|------|---|-----------------|---|
| | 2014-2019 | | 2019 |
| | Reported Debt | | Actual Debt |
| Year | Service Paid | Adjustments | Service Paid |
| 2014 | 2,383,756 | (1,300,000) (1) | 1,083,756 |
| 2015 | 2,534,803 | - | 2,534,803 |
| 2016 | 2,419,351 | - | 2,419,351 |
| 2017 | 2,441,688 | - | 2,441,688 |
| 2018 | 2,437,988 | - | 2,437,988 |
| 2019 | 2,442,688 | - | 2,442,688 |

⁽¹⁾ An interfund loan was included in error in the figure for debt service paid in 2014.

History of Storm Drainage Revenues

| | | | Plant | | | |
|----------|---------------|------------|------------|------------|--------------|------------|
| | User Charge | Percentage | Investment | Percentage | | Percentage |
| Year | Revenues | Change | Fees | Change | Total | Change |
| 2009 | \$ 3,428,994 | - | \$ 30,774 | - | \$ 3,459,768 | - |
| 2010 | 3,420,656 | (0.24) % | 120,618 | 291.95 % | 3,541,274 | 2.36 % |
| 2011 | 3,395,622 | (0.73) % | 93,331 | (22.62) % | 3,488,953 | (1.48) % |
| 2012 | 3,835,699 | 12.96 % | 163,868 | 75.58 % | 3,999,567 | 14.64 % |
| 2013 | 4,027,152 | 4.99 % | 146,340 | (10.70) % | 4,173,492 | 4.35 % |
| 2014 | 6,579,550 (2) | 63.38 % | 235,532 | 60.95 % | 6,815,082 | 63.29 % |
| 2015 | 6,644,935 | 0.99 % | 302,142 | 28.28 % | 6,947,077 | 1.94 % |
| 2016 | 6,730,428 | 1.29 % | 527,748 | 74.67 % | 7,258,176 | 4.48 % |
| 2017 | 6,858,415 | 1.90 % | 568,223 | 7.67 % | 7,426,638 | 2.32 % |
| 2018 | 7,055,596 | 2.88 % | 686,588 | 20.83 % | 7,742,184 | 4.25 % |
| 2019 | 7,262,803 | 2.94 % | 505,230 | (26.41) % | 7,768,033 | 0.33 % |
| 2020 (1) | 3,701,963 | - | 232,990 | <u>-</u> | 3,934,953 | - |

⁽¹⁾ Represents collections through June 2020

Source: Derived from the City's Comprehensive Annual Financial Reports for the years ended 2009-2019 and from 2020 interim information provided by the City.

⁽²⁾ Revenues increased in "User Charges" category due in part to a rate increase as described in "FINANCIAL INFORMATION CONCERNING THE STORM DRAINAGE SYSTEM - Storm Drainage Fees."

Storm Drainage Enterprise Fund - Budget Summary and Comparison

| | 2019 Final Budget | 2019 YTD through (06/30/19) (1) | 2020 Amended Budget | 2020 YTD through (06/30/20) (1) | | |
|--------------------------------|-------------------------|---------------------------------------|---------------------------|---------------------------------------|--|--|
| REVENUES | | | | | | |
| Charges for services | \$ 7,119,80 | 0 \$ 3,603,984 | \$ 7,371,700 | \$ 3,701,963 | | |
| Plant investment fee | 277,80 | 0 287,532 | 286,274 | 232,990 | | |
| Intergovernmental | 4,566,43 | 5 1,109,370 | - | (93,359) | | |
| Investment income | 15,50 | 0 128,515 | 9,200 | 98,375 | | |
| Miscellaneous | 32,00 | 0 (74,680) | 32,000 | 83,804 | | |
| Proceeds from long-term loan | 4,329,65 | 7 - | - | - | | |
| Total Revenues | 16,341,19 | 5,054,721 | 7,699,174 | 4,023,773 | | |
| | | _ | | | | |
| EXPENDITURES | | | | | | |
| Administration | 2,149,11 | 0 862,319 | 2,088,290 | 592,793 | | |
| Maintenance/Development | 2,232,84 | 2 549,966 | 2,115,798 | 1,049,636 | | |
| Administrative Fees (2) | 621,07 | 5 520,630 | 759,070 | 383,418 | | |
| Total Operations | 5,003,02 | 7 1,932,915 | 4,963,158 | 2,025,847 | | |
| Debt service | 2,442,68 | 8 1,840,703 | 2,440,438 | 368,932 | | |
| Capital outlay | 17,571,76 | | 664,276 | 1,221,016 | | |
| Total Expenses | 25,017,48 | | 8,067,872 | 3,615,795 | | |
| | | | | | | |
| Excess of Revenues over | Excess of Revenues over | | | | | |
| (under) Expenditures | \$ (8,676,29 | 1) \$ (2,644,565) | \$ (368,698) | \$ 407,978 | | |

⁽¹⁾ Unaudited, interim information only.

Source: The City; derived from the 2020 Budget, the 2019 CAFR and unaudited interim information provided by the City.

⁽²⁾ Represents payments from other funds to the General Fund to cover the cost of general services (administrative, financial and legal services, offices space, etc.).

Storm Drainage Enterprise Fund

Comparative Statement of Revenues, Expenditures and Changes in Net Fund Position

Fiscal Year Ended December 31 2016 2017 2018 2019 2015 **Operating Revenues** \$ 6,644,935 \$ 6,730,428 \$ 6,858,415 \$ 7,055,596 \$ 7,262,803 Charges for services **Operating Expenses** Administration 1,358,521 2,190,103 2,471,680 1,587,078 1,445,334 Maintenance/Development 2,797,705 803,687 800,241 810,584 2,936,798 Depreciation 1,523,682 1,601,643 1,677,140 1,834,208 2,023,340 Administrative fees (1) 403,149 546,335 455,968 538,495 621,074 Total operating expenses 4,089,039 5,138,322 5,415,372 6,896,579 6,887,453 **Operating Income (Loss)** 2,555,896 1,592,106 1,443,043 159,017 375,350 **Non-Operating Revenues (Expenses)** 319,090 Investment income 134,843 147,345 125,541 221,828 Miscellaneous 64,178 146,216 247,875 218,225 131,943 Intergovernmental 377,247 1,177,585 5,730,043 2,020,525 6,002,696 (883,362)Interest (124,437)(125,423)(111,684)(846,514)Total non-operating revenues 451,831 1,345,723 5,991,775 1,577,216 5,607,215 Change in net position before transfers 3,007,727 and capital contributions 2,937,829 7,434,818 1,736,233 5,982,565 Capital Contributions 558,379 815,916 1,736,553 4,385,069 872,473 **Transfers** Transfers in Transfers out (56,840)(16,853) (23,922)(7,740)(252,008)Change in Net Position 3,509,266 3,736,892 9,147,449 6,113,562 6,603,030 **Total Net Position - January 1** (2) \$47,899,247 \$61,495,673 \$65,232,565 \$74,380,014 \$80,188,871 Cumulative effect of correction 10,087,160 to prior period (304,705)Restated Net Position (3) (4) 57,986,407 74,075,309 80.188.871 Total Net Position - December 31 (2) \$61,495,673 \$65,232,565 \$74,380,014 \$80,188,871 \$86,791,901

Source: Derived from the City's CAFRs for the years ended December 31, 2015 through 2019

⁽¹⁾ Represents a payment to the General Fund to cover the cost of general services (adminstrative, financial and legal services, office space etc.) provided to the Storm Drainage Fund.

⁽²⁾ Net Position includes the value of all assets attributable to the fund, not just those aquired durning the year presented.

⁽³⁾ In 2015, the City implemented new financial accounting software. Adjustments were necessary to bring fixed asset balances in the GL to balances in the fixed asset sub system after data conversion. Adjustments were also made for pension accounting in accordance with GASB 68 and GASB 71.

⁽⁴⁾ In 2018, the City reclassed certain fixed assets from land to improvements, thus creating a prior period adjustment in depreciation expense of \$122,123. An adjustment was also made for pension accounting in accordance with GASB 75 in the amount of \$182,582.

Certificates of Participation

Series 2014A Tax-Exempt &
Series 2014B Taxable

(CUSIP #543096)

Annual History of General Sales and Use Tax Collections (1)

| | General | | General | | Total General | |
|------|--------------------|---------------|-------------|---------------|-----------------|---------------|
| | Sales Tax | Percent | Use Tax | Percent | Sales and Use | Percent |
| Year | Collections | Change | Collections | Change | Tax Collections | Change |
| 2009 | \$22,603,881 | - | \$3,463,298 | - | \$26,067,179 | - |
| 2010 | 23,368,226 | 3.4 % | 3,853,556 | 11.3 % | 27,221,782 | 4.4 % |
| 2011 | 24,494,510 | 4.8 % | 4,329,437 | 12.4 % | 28,823,947 | 5.9 % |
| 2012 | 25,269,228 | 3.2 % | 4,836,547 | 11.7 % | 30,105,775 | 4.5 % |
| 2013 | 26,851,343 | 6.3 % | 5,099,911 | 5.5 % | 31,951,254 | 6.1 % |
| 2014 | 28,662,723 | 6.8 % | 5,699,258 | 11.8 % | 34,361,981 | 7.6 % |
| 2015 | 29,077,883 | 1.4 % | 6,300,684 | 10.6 % | 35,378,567 | 3.0 % |
| 2016 | 30,677,787 | 5.5 % | 6,707,631 | 6.5 % | 37,385,418 | 5.7 % |
| 2017 | 32,480,757 | 5.9 % | 7,789,592 | 16.1 % | 40,270,349 | 7.7 % |
| 2018 | 34,562,596 | 6.4 % | 8,084,886 | 3.8 % | 42,647,482 | 5.9 % |
| 2019 | 35,517,063 | 2.8 % | 7,430,327 | (8.1) % | 42,947,390 | 0.7 % |
| 2020 | (2) 14,059,325 | - | 2,357,668 | - | 16,416,993 | - |

Source: City Finance Department.

⁽¹⁾ Represents total collections of the 2% General Sales and Use Tax. The City currently deposits a portion of the revenues received from the General Sales and Use Tax into the General Fund and a portion into the Public Improvement Fund.

⁽²⁾ Includes collections for sales through May 2020

History of City's Assessed Valuations (1)

| Levy/Collection | | Boulder County | Weld County | Total | Percent |
|-----------------|-----|-----------------|----------------|-----------------|----------|
| Year | | Assessed Value | Assessed Value | Assessed Value | Change |
| 2009/2010 | | \$1,072,813,250 | \$8,016,480 | \$1,080,829,730 | - |
| 2010/2011 | | 1,067,551,663 | 8,598,950 | 1,076,150,613 | (0.43) % |
| 2011/2012 | | 1,023,195,519 | 12,739,280 | 1,035,934,799 | (3.74) |
| 2012/2013 | | 1,020,468,232 | 14,186,010 | 1,034,654,242 | (0.12) |
| 2013/2014 | (2) | 1,026,490,475 | 12,676,416 | 1,039,166,891 | 0.44 |
| 2014/2015 | | 1,055,196,679 | 12,171,750 | 1,067,368,429 | 2.71 |
| 2015/2016 | | 1,220,427,732 | 12,694,190 | 1,233,121,922 | 15.53 |
| 2016/2017 | | 1,226,316,801 | 12,162,170 | 1,238,478,971 | 0.43 |
| 2017/2018 | | 1,412,572,971 | 14,047,460 | 1,426,620,431 | 15.19 |
| 2018/2019 | | 1,417,069,695 | 17,018,610 | 1,434,088,305 | 0.52 |
| 2019/2020 | | 1,595,422,582 | 42,608,880 | 1,638,031,462 | 14.22 |

⁽¹⁾ Does not include the assessed valuation attributable to the Longmont Downtown Development Authority in the following amounts for the respective levy years: \$13,524,800 in 2009; \$12,483,878 in 2010; \$11,941,460 in 2011; \$11,007,207 in 2012; \$7,149,576 in 2013; \$8,290,110 in 2014; \$8,941,066 in 2015; \$9,551,103 in 2016, \$12,448,777 in 2017, \$12,947,350 in 2018 and \$15,518,188 in 2019. Also, does not include the assessed valuation attributable to the Twin Peaks Urban Renewal Authority of \$8,373,102 in 2016, \$13,716,453 in 2017, \$13,711,963 in 2018 and \$14,910,410 in 2019.

Sources: State of Colorado, Department of Local Affairs, Division of Property Taxation, <u>Annual Reports</u>, 2009-2019; and the Assessors' Offices of Boulder and Weld Counties.

⁽²⁾ Corrections were made to the 2013/2014 figures because an error was discovered.

History of City's Mill Levy

| Levy/Collection | | | Special | |
|-----------------|--------------|--------------|-----------|--------|
| Year | General Fund | Debt Service | Abatement | Total |
| 2009/2010 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2010/2011 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2011/2012 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2012/2013 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2013/2014 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2014/2015 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2015/2016 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2016/2017 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2017/2018 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2018/2019 | 13.420 | 0.000 | 0.000 | 13.420 |
| 2019/2020 | 13.420 | 0.000 | 0.000 | 13.420 |
| | | | | |

Sources: State of Colorado, Department of Local Affairs, Division of Property Taxation, <u>Annual Reports</u>, 2009-2019; and the Boulder County Assessor's Office.

Property Tax Collections for the City

| Levy/ | | Boulder | | Total | |
|---------------|--------------|--------------|-------------|-----------------|------------|
| Collection | Total Taxes | County | Weld County | Current Tax | Collection |
| Year | Levied (1) | Collections | Collections | Collections (2) | Rate |
| 2008/2009 | \$14,738,533 | \$14,623,568 | \$93,954 | \$14,717,522 | 99.86 % |
| 2009/2010 | 14,686,238 | 14,515,863 | 107,581 | 14,623,444 | 99.57 |
| 2010/2011 | 14,609,475 | 14,459,155 | 115,479 | 14,574,634 | 99.76 |
| 2011/2012 | 14,062,499 | 13,837,255 | 170,961 | 14,008,216 | 99.61 |
| 2012/2013 | 14,032,776 | 13,806,957 | 189,362 | 13,996,319 | 99.74 |
| 2013/2014 | 14,089,687 | 13,887,507 | 170,117 | 14,057,624 | 99.77 |
| 2014/2015 | 14,435,338 | 14,209,217 | 163,345 | 14,372,561 | 99.57 |
| 2015/2016 | 16,668,485 | 16,519,429 | 170,197 | 16,689,626 | 100.13 |
| 2016/2017 | 16,860,931 | 16,654,887 | 163,258 | 16,818,145 | 99.75 |
| 2017/2018 | 19,496,384 | 19,250,609 | 188,517 | 19,439,126 | 99.71 |
| 2018/2019 | 19,603,233 | 19,212,250 | 228,390 | 19,440,640 | 99.17 |
| 2019/2020 (3) | 22,390,734 | 15,456,933 | 301,936 | 15,758,869 | 70.38 |
| (-) | , , | -, -, | | - , , | . , , , , |

⁽¹⁾ Levied amounts do not reflect abatements or other adjustments. Levied amounts do include the assessed revenue attributable to various tax increment financing districts in the following amounts for the respective levy years: \$169,347 for 2008; \$181,503 for 2009; \$167,534 for 2010; \$160,254 for 2011; \$147,717 for 2012; \$144,067 for 2013; \$111,253 for 2014; \$119,989 for 2015; \$240,543 for 2016; \$351,138 for 2017; \$357,768 for 2018; and \$408,352 for 2019.

Source: State of Colorado, Department of Local Affairs, Division of Property Taxation, Annual Reports, 2009-2019; and the Treasurer's Offices of Boulder and Weld Counties.

⁽²⁾ The county treasurers' collection fees have not been deducted from these amounts. Figures do not include interest, fees and penalties.

⁽³⁾ Figures are for January 1 through May 31, 2020 collections

<u>Largest Taxpayers in the City for 2019</u>

| | | Percentage of |
|--------------------------------|---------------|----------------|
| | Assessed | Total Assessed |
| <u>Taxpayer Name</u> | Valuation | Valuation (1) |
| GCC Longmont Holdings LP | \$21,562,260 | 1.50% |
| Ramco-Gershenson Properties LP | 18,031,507 | 1.26% |
| Seagate Technology LLC | 15,586,299 | 1.09% |
| Astrazeneca Pharmaceuticals LP | 14,400,925 | 1.00% |
| NMMS Twin Peaks LLC | 14,242,769 | 0.99% |
| Boulder Acquisitions LLC | 13,664,510 | 0.95% |
| Public Service CO of Colorado | 11,863,595 | 0.83% |
| Xilinx Inc | 11,406,819 | 0.80% |
| Seagate Technology | 9,866,761 | 0.69% |
| University of Colorado Health | 8,475,065 | 0.59% |
| TOTAL | \$139,100,510 | 9.70% |

⁽¹⁾ Based on a 2018 certified assessed valuation of \$1,434,088,305.

Sources: Assessors' Offices of Boulder and Weld Counties.

General Fund - Budget Summary and Comparison(1)

| | 2019 Budget | 2019 YTD (6/30/19) (1) | 2020 Budget | 2020 YTD (6/30/20) (1) |
|---|----------------|------------------------|----------------|------------------------|
| REVENUES | Budget | (0/30/17) | Duuget | (0/30/20) |
| Sales and use tax (2) | \$36,511,950 | \$13,743,597 | \$37,823,334 | \$13,875,851 |
| All other taxes | 27,257,811 | 17,549,984 | 29,896,377 | 19,203,123 |
| Licenses & permits | 2,830,913 | 1,861,801 | 2,608,457 | 1,378,101 |
| Intergovernmental revenue | 1,145,205 | 271,930 | 745,405 | 522,937 |
| Charges for services | 7,830,244 | 3,665,752 | 7,349,111 | 2,050,222 |
| Fines and forfeits | 755,800 | 461,072 | 891,400 | 405,221 |
| Miscellaneous revenue | 602,339 | 92,413 | 400,135 | 27,963 |
| Interest income | 330,000 | 228,402 | 400,000 | 157,182 |
| Administrative reimbursements (3) | 7,718,280 | 3,989,973 | 8,088,329 | 4,044,162 |
| Total Revenues | 84,982,542 | 41,864,924 | 88,202,548 | 41,664,762 |
| EXPENDITURES | | | | |
| City Manager | 4,840,766 | 1,906,140 | 6,356,390 | 1,498,581 |
| City Attorney | 1,407,761 | 542,813 | 1,420,676 | 650,702 |
| Mayor & Council | 507,729 | 265,938 | 481,677 | 174,157 |
| Municipal Court | 929,096 | 430,726 | 926,768 | 396,134 |
| Shared Services | 8,185,198 | 3,123,222 | 6,364,764 | 3,053,923 |
| Finance | 6,684,440 | 2,277,962 | 5,752,697 | 2,322,902 |
| Community Services | 16,406,748 | 7,398,469 | 17,251,353 | 6,870,292 |
| Public Safety | 38,090,423 | 17,480,268 | 38,916,109 | 17,857,469 |
| Development Services | 4,754,312 | 1,940,208 | 8,175,668 | 3,020,179 |
| Public Works & Natural Resources | 10,025,303 | 4,473,156 | 6,225,551 | 3,271,888 |
| Total Expenditures | 91,831,776 | 39,838,902 | 91,871,653 | 39,116,227 |
| Excess of Revenues of over (under) Expenditures | (\$6,849,234) | \$2,026,022 | (\$3,669,105) | \$2,548,535 |
| , , , , , , , , , , , , , , , , , , , | (+-) | . ,,- | (1-)) | . ,, |

⁽¹⁾ Unaudited, interim information only.

Source: The City; derived from the adopted 2020 Operating Budget and unaudited interim information provided by the City.

⁽²⁾ Represents collections of the General Sales Tax and the General Use Tax imposed at a rate of 1.7%.

⁽³⁾ Represents payments from other funds to the General Fund to cover the cost of general services (adminstrative, financial and legal services, office space, etc.).

Public Improvement Fund - Budget Summary and Comparison (1)

| | 2019 | 2019 YTD | 2020 | 2020 YTD |
|---|---------------|---------------|---------------|--------------|
| | Budget | (6/30/19)(1) | Budget | (6/30/20)(1) |
| REVENUES | | | | |
| Sales & Use Tax (2) | \$6,443,286 | \$2,425,341 | \$6,674,706 | \$2,448,674 |
| Intergovernmental | - | = | = | 27,301 |
| Interest income | 40,000 | 70,607 | 168,464 | 573,062 |
| Issuance of Debt | 32,825,000 | = | = | - |
| Miscellaneous revenue | | | <u> </u> | 10,679 |
| Total Revenues | 39,308,286 | 2,495,948 | 6,843,170 | 3,059,716 |
| EXPENDITURES | | | | |
| Public improvement capital projects (3) | 45,440,508 | 5,432,102 | 9,464,705 | 3,217,382 |
| Excess of Revenues of over | | | | |
| (under) Expenditures | (\$6,132,222) | (\$2,936,154) | (\$2,621,535) | (\$157,666) |

⁽¹⁾ Unaudited, interim information only.

Source: The City; derived from the 2020 Budget and unaudited interim information provided by the City.

⁽²⁾ Represents collections of the General Sales Tax and the General Use Tax imposed at a rate of .3%.

⁽³⁾ Includes debt service payments on the 2006 Bonds.

General Fund - History of Revenue, Expenditures and Changes in Fund Balance

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------------|--------------|--------------|--------------|--------------|---------------|
| Revenue | | | | | |
| Taxes | | | | | |
| General Sales and Use (1) | \$30,834,514 | \$31,180,859 | \$33,630,501 | \$36,290,653 | \$36,505,308 |
| Property | 14,101,150 | 16,313,622 | 16,385,827 | 18,668,707 | 18,681,194 |
| All other taxes | 7,937,011 | 7,858,718 | 7,885,691 | 7,984,876 | 8,018,940 |
| License and permits | 2,035,149 | 2,846,924 | 2,710,611 | 3,840,157 | 3,252,113 |
| Intergovernmental | 1,880,126 | 1,499,828 | 1,621,870 | 1,248,900 | 1,272,440 |
| Charges for services | 13,549,488 | 14,296,440 | 14,541,212 | 15,143,106 | 15,116,062 |
| Fines and forfeitures | 1,058,103 | 900,999 | 1,024,934 | 764,100 | 1,473,141 |
| Investment income | 134,327 | 154,251 | 189,385 | 574,032 | 881,727 |
| Miscellaneous | 373,008 | 310,297 | 193,430 | 275,971 | 404,952 |
| Total Revenue | 71,902,876 | 75,361,938 | 78,183,461 | 84,790,502 | 85,605,877 |
| Expenditures | | | | | |
| Current: | | | | | |
| General government | 30,793,075 | 31,193,159 | 24,009,145 | 26,127,399 | 27,429,637 |
| Public safety | 32,524,707 | 33,788,667 | 35,915,239 | 36,594,663 | 38,495,558 |
| Cultural and recreation | 7,972,089 | 7,823,809 | 15,884,542 | 16,581,203 | 17,136,247 |
| Total Expenditures | 71,289,871 | 72,805,635 | 75,808,926 | 79,303,265 | 83,061,442 |
| E (Definion on) of December | | | | | |
| Excess (Deficiency) of Revenue | (12.005 | 2.556.202 | 2 274 525 | 5 407 227 | 2 5 4 4 4 2 5 |
| Over (Under) Expenditures | 613,005 | 2,556,303 | 2,374,535 | 5,487,237 | 2,544,435 |
| Other Financing Sources (Uses) | | | | | |
| Lease proceeds | - | - | - | - | - |
| Transfers in | 564,538 | 430,615 | 904,975 | 327,539 | 595,911 |
| Transfers (out) | (869,393) | (1,829,083) | (1,129,371) | (1,251,020) | (2,172,964) |
| Total Other Financing (Uses) | (304,855) | (1,398,468) | (224,396) | (923,481) | (1,577,053) |
| Net change in fund balances | 308,150 | 1,157,835 | 2,150,139 | 4,563,756 | 967,382 |
| Fund Balance - Beginning of Year (2) | \$18,318,145 | \$18,626,295 | \$19,784,130 | \$21,934,269 | \$26,498,025 |
| Fund Balance - End of Year (2) | \$18,626,295 | \$19,784,130 | \$21,934,269 | \$26,498,025 | \$27,465,407 |

⁽¹⁾ Represents collections of the General Sales Tax and a portion of the General Use Tax imposed at a rate of 2.0%. A portion of the General Use Tax revenues is deposited into the Public Improvement Fund.

Source: Derived from the City's Comprehensive Annual Financial Reports for the years ended December 31, 2015-2019.

Public Improvement Fund - History of Revenue, Expenditures and Changes in Fund Balance

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------------|-------------|-------------|-------------|-------------|---------------|
| Revenues | | | | | |
| General Sales and Use Tax (1) | \$4,544,053 | \$6,204,559 | \$6,639,848 | \$6,356,829 | \$ 6,442,081 |
| Intergovernmental | 2,341 | 2,822 | 188,889 | - | 94,582 |
| Investment income | 17,735 | 21,276 | 31,786 | 119,101 | 359,842 |
| Private grants/donations | 220,283 | 41,000 | 9,330 | - | - |
| Miscellaneous | - | 929,030 | 300 | 6,269 | 24,110 |
| Total Revenues | 4,784,412 | 7,198,687 | 6,870,153 | 6,482,199 | 6,920,615 |
| Expenditures | | | | | |
| General Government | - | - | 2,664,021 | 770,103 | 1,189,447 |
| Capital projects | 4,699,351 | 2,482,886 | 1,457,025 | 3,755,866 | 6,480,407 |
| Debt service | 2,155,000 | 2,255,000 | 2,370,000 | 2,560,000 | 2,705,000 |
| Interest and fiscal charges | 573,625 | 485,508 | 400,993 | 266,705 | 103,527 |
| Total Expenditures | 7,427,976 | 5,223,394 | 6,892,039 | 7,352,674 | 10,478,381 |
| Excess (Deficiency) of Revenue | | | | | |
| Over (Under) Expenditures | (2,643,564) | 1,975,293 | (21,886) | (870,475) | (3,557,766) |
| Other Financing Sources (Uses) | | | | | |
| Issuance of debt | - | - | - | - | 28,620,001 |
| Transfers in | 545,938 | 441,989 | 253,000 | - | 697,000 |
| Premium on debt | | | | | 3,031,691 |
| Transfers out | (34,225) | (16,094) | (129,344) | (32,902) | (44,078) |
| Total Other Financing Sources (Uses) | 511,713 | 425,895 | 123,656 | (32,902) | 32,304,614 |
| | | | | | |
| Net change in fund balances | (2,131,851) | 2,401,188 | 101,770 | (903,377) | 28,746,848 |
| Fund Balance - Begnning of Year | 5,409,427 | 3,277,576 | 5,678,764 | 5,780,534 | 4,877,157 |
| Fund Balance - End of Year | \$3,277,576 | \$5,678,764 | \$5,780,534 | \$4,877,157 | \$ 33,624,005 |

⁽¹⁾ Represents collections of the General Sales Tax and the General Use Tax imposed at a rate of .3%.

Source: Derived from the City's Comprehensive Annual Financial Reports for the years ended December 31, 2015-2019